

# BUSINESS

## Mutual funds help ease young investor's worries

(Editor's note: This Sylvia Porter weekend piece is taken from "Sylvia Porter's Your Own Money," published by Avon books.)

Even if you, a young person, have diligently studied the stock market and have tentatively chosen one or more target companies for your initial investment, your youth and lack of experience may leave you frightened — understandably so — when you finally put your savings into investments. If you are taking a bold step into the market, you will feel worried that your modest stake has bought you a limited portfolio of best, which your studies underline is not nearly as safe or valuable as a diversified assortment of stocks.

Mutual funds are almost an ideal solution to the twin problems of inexperience and limited portfolio size that commonly confront the youthful investor. A mutual fund is a financial service organization run by investment managers that pools your modest investment with that of thousands of others like you to purchase a diverse portfolio of stocks, bonds or other instruments. The advantages of a good mutual fund are obvious: diversity, informed management, market "clout." By the early 1980s, over 127 million Americans had invested \$250 billion in the 750 mutual funds available to anyone who could come up with the minimum investment (which ranges from \$500 to \$2,500, with most in the \$1,000 range; a handful even allow a \$100 or "no minimum" first investment).

The remarkable diversity of mutual funds allows you to choose a fund that suits your individual investment goals, which means that mutual funds fit nicely into the concept of a personalized investment strategy. There are three major types of mutual funds: growth stock and bond funds, income stock and bond funds, and money market funds.

**1) GROWTH FUNDS.** Also called equity funds or common funds, these funds invest in the approximately 250 growth funds available in the early 1980s typically invested in 30 to 40 different issues at one time, although funds specializing in a handful of stocks or bonds were not uncommon. Growth funds invest in stocks and bonds that are expected to appreciate in value rather than pay dividends or interest.

**2) GROWTH-INCOME FUNDS.** Growth-income funds combine the possibility of growth holding stocks with regular income from dividends or even interest. In the case of mutual funds also owning bonds, capital appreciation is naturally somewhat limited by this diluted purpose. Balanced funds strive not only for growth and income, but also for a balanced portfolio that is unlikely to waiver if one or two companies' fortunes decline. These funds are conservative in their outlook, so there is a "cap" on both capital appreciation and income.

**3) INCOME FUNDS.** Income funds in their commonly known form invest in stocks that best promise strong, steady earnings: blue chips, preferred stock, high-grade bonds, etc. Option income funds take somewhat greater chances to boost income by experimenting with options, often in conjunction with their income-magnifying devices. Tax-exempt bond funds invest in state and local bonds, which under federal law pay interest exempt from federal income taxes. Some states also exempt this type of bond interest from tax. For investors in ultrahigh tax brackets, the lower yields offered by ultrahigh tax brackets, the lower yields offered by these bonds are more than offset by their tax exemption. You surely don't have to think about these bonds unless you're a millionaire's son or daughter.



Your Money's Worth  
Sylvia Porter

value rather than pay dividends or interest.

When interest rates are rising, MMMFs can offer up to 17 percent or more on investments, as they did during the interest rate upsurge of 1981. At that rate of return, MMMFs are more attractive than common stocks, which usually pay 10 percent to 15 percent in appreciation plus dividends under superb conditions. There is a catch. When interest rates are falling, MMMFs no longer can find high-interest investments and the value of the funds plummets. You'll still earn relatively high interest in MMMF compared to other interest-bearing investments, such as personal bank deposits, but your principal will never grow in a money market fund.

**TO INVEST** in a mutual fund, first decide on your investment goals. Because you're on the lookout for growth, mainly short-term growth in the 5- to 10-year range, you probably will want to seek a growth fund. If you're leaning toward gambling, an aggressive growth fund might be worth a try. At the same time, however, consider the returns on mutual funds in the market funds. If they are extremely high at the time, consider putting your money in MMMF until interest rates fall and stocks again become an attractive investment.

Next, watch the progress of a few market funds in the financial section of your newspaper. See which ones are beating the market as a whole, measured by such leading market barometers as the Standard & Poor's index of 500 stocks and the Dow Jones average of 30 industrial stocks. Not all mutual funds are listed in the paper, but you're sure to find some good candidates from among the 250 or so that are.

Now, order the prospectus of your favorite candidate. Read it carefully. How has the fund performed in the last five years? In the last year? Does it do better than similar funds in hard times? In good times? Who is the fund manager? Just one person, whose judgment you will have to trust, or a huge investment firm that uses complex computer analysis to develop its portfolio? What is the minimum investment required? And above all, what is the fund's philosophy? The prospectus will state and describe the fund's portfolio (perhaps even giving you a hint as to what stocks you might consider buying on your own).

**CONSIDER THE** fund charges. There are two general types of funds as far as service charges go: load funds that charge a standard 7 1/2 percent to 8 1/2 percent commission (mainly offered by major investment companies charging, in effect, for their advice), and no-load funds that do not charge a fee. Since there are over 300 no-load funds available, many of which are as big and successful as (if not bigger and more successful than) the load funds, you will have a basic reason to choose a load fund (the commission you save are substantial, the additional advice you get minimal). There will be a management fee charged annually no matter what kind of fund you choose; if typical fee runs about 1 1/2 percent to 1 3/4 percent.

If you want more information, contact any local broker or dealer in mutual funds, or write to the Investment Company Institute (1775 K Street, Washington, D.C. 20006). For information on no-load mutual funds, contact No-Load Fund Association (Valley Forge, Pa., 19481). This association publishes a no-load directory.

The rocket attack came on the third day of fierce fighting between Muslim and Christian militias for control of the Shouf mountains in the wake of Israel's withdrawal from the area Saturday.

Muslim gunmen, firing long-range artillery from their mountain strongholds, pounded Christian neighborhoods in and around Beirut as well as Lebanese troops advancing south along the coastal highway. Ten civilians were reported wounded by shrapnel.

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The same applies to short-term municipal bond funds that are very much like tax-exempt money market funds.

Money market funds do not invest in stocks, bonds or options. They put a wide variety of interest-yielding securities, and top-grade instruments such as short-term certificates of deposit, for large denominations and carrying higher rates than you can get at your bank, U.S. Treasury Bills, commercial paper and other short-term assets. Your investment in a money-market mutual funds (MMMF) thus earns interest at the highest rates available.

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New MHS track needs some care  
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# Manchester Herald

Cloudy tonight; humid Wednesday  
— See page 2

By Scott MacLeod  
United Press International

## Two killed as fighting gets fierce

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Leslie Rocco, a fine arts major back at Manchester Community College for the start of classes today, sits on the curb and tries to decide between dropping Oceanography or Earth Science. The toss-up, which would conflict least with her already busy schedule. A long "add-drop" line awaits her.

## MCC begins 20th year

Manchester Community College began its 20th school year today, with nearly 4,000 students enrolled in both on- and off-campus programs.

The college trustees and state Board of Governors of Higher Education did authorize two new teaching positions at the school this year, one in the English department and one in data processing. "But we could have used 12 new positions," says Vincent.

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## Great Lawn fund drive abandoned

By Alex Girelli  
Herald City Editor

The effort to raise funds to buy the Cheney Great Lawn and preserve it for historical purposes has been abandoned and its owners plan to "proceed with dispatch" to develop the lawn construction of 14 large single houses in the area.

The Cheney National Historic District Commission has opposed the development of the lawn. The \$225,000 has been pledged, but the other 40 percent would take a long time to raise because of the small size of the pledges.

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## Business In Brief

### Printing firm sold

BURLINGTON, Vt. — The George Little Press, one of Vermont's best-known printing firms, will have new owners after the first time since it was founded 33 years ago.

### Colco rebounds

WEST HARTFORD — Colco Industries Inc. stock has improved its performance on the New York Stock Exchange with the company's promised delivery in September of its new Adam home computer.

### Reflexite expansion planned

NEW BRITAIN — Reflexite Corp., a major manufacturer of plastic reflectors, plans to use more than \$2 million in state bonds for an expansion plan that will more than double its 85-member work force in five years.

### Bank merger announced

NEW HAVEN — First Federal Savings and Loan Association of New Haven and the Constitution Federal Savings and Loan Association of Stamford have signed a letter of intent to merge.

### Ambassador outing planned

The Ambassador Club of the Greater Manchester Chamber of Commerce will hold its annual family outing on Sept. 11, from noon until 6 p.m. at Mt. Nebo.

### Bank merger completed

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Technician Steve Agnelli examines part of the active clearance control system which helps reduce fuel consumption of the PW2037 commercial aircraft engine being developed in East Hartford by United Technologies' Pratt & Whitney. The tubing directs cooling air around the cases on the engine's turbine and compressor sections. This causes the case to shrink which reduces leakage between rotating and non-rotating hardware, resulting in improved engine fuel efficiency. The PW2037 is to be certified this December for Boeing 747 aircraft.

## Labor Day reading for working women

(UPI) — Timely Labor Day meditations for the nation's record 46 million working women are between the covers of the U.S. Women's Bureau's biggest hit, "A Working Woman's Guide to Her Job Rights."

The women's liberation movement and changes in women's legal job rights at the state and federal level are among forces behind the female flight from hearth to workplace.

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## Labor union membership down in area

BOSTON (UPI) — Membership in unions has declined 9.7 percent in New England over the last two years, according to a survey by the Council of the Business Organizations, said 22.3 percent of workers in non-agricultural jobs belonged to some union or labor association. The national average is 22.2 percent.

The council said the 9.7 percent decline was the largest decrease of any region. Rhode Island had the highest percentage of union members at 27.1 percent, and New Hampshire's 13.3 percent was the region's lowest.

The percentage in Massachusetts was 24.4 percent. Of Connecticut workers, 21.9 percent were in labor organizations, as were 18.3 percent in Maine and 17.3 percent in Vermont.

A separate study by the council found New England with a slightly higher ratio between taxes and personal income, though the gap was narrowing.

The survey, which concerned state and local taxes, showed such levies in the region averaged \$114 per \$1,000 of personal income, \$4 higher than the national average. The New England rate has declined 13.2 percent over the last three years. The national figure has declined 8.8 percent over the same period.

Members of Local 2448 of the United Steelworkers of America Thursday adopted the contract 81-35.

The contract is similar to those that were rejected by the union in the past. It offers a 3 percent raise, assures workers they will not lose their jobs to new workers who may be hired at a lower rate.

Union President Gerald L. Dewbrist, said the language change made the difference.

"I think the concern was that they may not have adequate protection should the company hire a great new number of new hires. We received our assurances," he said.

"It was a long, hard struggle for everyone. There were very important issues to be addressed," said Michael Kandroy, plant manager of InterRoyal.

"The management of InterRoyal is pleased to have the support of the work force in their vote in accepting the contract."

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## Reagan: strong rhetoric, mild retaliation

(UPI) — In one of the harshest denunciations of a foreign power delivered by an American president in recent memory, President Reagan is demanding an apology and reparations from the Soviet Union for what he called the "Korean Airline massacre."

"This crime against humanity must never be forgotten, here or throughout the world," Reagan said in a nationally broadcast address from the Oval Office Monday.

But Reagan announced a series of restrained retaliatory measures, intended to symbolize international outrage at the shooting down of the unarmed Korean plane last week.

None of the measures would cause significant disruption of economic or diplomatic relations with the Soviets.

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## Radioactive gas escapes from Yankee

HADDAM NECK (UPI) — A compressor malfunction caused a storage tank to leak radioactive gas from the Connecticut Yankee nuclear power plant today but posed no danger to the community, utility officials said.

The unplanned release of radioactive gas into the atmosphere lasted only 30 seconds and was quickly terminated as a relief valve closed itself, said Norberto Nericchio, spokesman for the plant.

The release poses no threat or hazard to the general public because of the small amount of radioactivity involved, said Nericchio. "All government and utility officials were promptly notified," including the Nuclear Regulatory Commission, he said.

Nericchio said the accident occurred "during routine plant operations" and "through calculations, the plant was able to determine that a dose of 85 millirem of radioactive gas would have been recorded at the plant boundary."

The release occurred because a compressor that usually helps to move the gas from water in the reactor's coolant system to a storage tank did not start, Nericchio said.

Milrem is used to measure the amount of radioactivity in the atmosphere and the average person is exposed to about 100 millirems a year from natural and man-made sources including food and water, the sun, X-rays and television.

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### Union members demonstrate

## Holiday protests aimed at Reagan

By Drew Von Bergen  
United Press International

More than 1 million union members protested against Reagan administration policies in Labor Day demonstrations that Chicago Mayor Harold Washington called "the first day of the exit of your president."

President Reagan was the target in most of the nearly 150 "Solidarity Day III" rallies arranged by the AFL-CIO, which is expected to hand its presidential endorsement

next month to former Vice President Walter Mondale.

An AFL-CIO spokesman estimated 1.3 million people participated in rallies across the country. One of the largest demonstrations was in Chicago, where he joined Reagan was United Auto Workers President Owen Bieber, who told a cheering crowd of 100,000 in Kennedy Square at Detroit that the president has "declared war on the backbone of America."

Bieber expressed "outrage at what has been done to us in the last two and a half years by the Reagan administration."

AFL-CIO President Lane Kirkland started the day at New York's 101st Labor Day parade, then went to Chicago, where he joined Washington for that city's observance.

"The organized labor coalition is forming and I would say today is the first day of the exit of your president," Washington told the cheering crowd.

In his final appearance in Omaha, Neb., Kirkland coupled complaints against Reagan's economic policies with skepticism that the president will impose stiff sanctions against the Soviet Union for the Korean airliner tragedy.

"I am afraid this administration is not prepared to take them (stiff sanctions) because they have shown in recent days that ... (it) is business as usual," he said.

In New York, Kirkland had accused the administration of giving American workers only "one day of lip service" and said his actions "show indifference."

Reagan remained in the White House, working on his address on the Korean airliner. He sent Vice President George Bush to Cape Canaveral, where Bush told a flag-waving crowd of more than 100,000 Kennedy Space Center employees that the Soviet incident was "outrageous, barbaric and cowardly."

Across the country, much of the rhetoric was anti-Reagan. "The walls that Reagan built to keep himself and his family safe will come tumbling down," said actor Ed Asner.



Former United Auto Workers President Douglas Fraser (left) marches with his successor, Owen Bieber, in a Labor Day "Solidarity III" rally in Detroit, Monday. The largest crowd in two years — more than 100,000 — heard union leaders denounce the Reagan administration.

## Six die in state accidents

By United Press International

Connecticut residents headed back to work and school today after a record hot and sticky Labor Day holiday which counted at least three highway traffic deaths, two drownings and a fatal fall.

The National Weather Service at Windsor Locks said Monday's temperature reading of 93 set a record for Sept. 5, surpassing the 92 mark set in 1981, and it was the 32nd day since June that temperatures topped the 90 mark.

The service said another record was expected to fall today with forecasts calling for temperatures again in the 90s.

This summer has been the third hottest since the weather service began keeping records for Connecticut in 1894.

Beefed up highway patrols using radar carried out more than 2,500 arrests during the holiday period with about 30 troopers worked overtime in the crackdown on drunk drivers and speeders.

In final figures released today, state police reported 186 motor vehicle accidents, 42 accidents

with injuries, 1,978 arrests for speeding, 556 for other traffic violations, 51 arrests for driving, and 249 warnings were issued.

At least three persons were killed in highway accidents. An Enfield man was killed and his passenger injured Monday night in a one-car crash in Somers.

Guy Monesiglio, 29, died when his car went off Maple Road and struck a utility pole at 2:45 a.m. His passenger, Steven Haglund, 22, of Enfield, was taken to St. Francis Hospital in Hartford in serious condition.

John Orlicke, 26, was pronounced dead at Yale New Haven Hospital at 10:30 p.m. Sunday. Injuries suffered when a car hit his motorcycle as he traveled on Quinipiac Avenue in New Haven about 2:30 p.m.

In Prospect, Matthew Oglivie was pronounced dead Saturday at St. Mary's Hospital in Waterbury following a one-car accident on Route 88. Police said Oglivie's car ran off the road and hit a utility pole.

In other accidents, a Hartford teenager drowned Monday night while swimming in East Granby. Police said John Williams, 19, of Hartford, disappeared while swimming with friends at the Tarrifville Gorge off Tunxis Avenue about 7:30 p.m. His body was recovered by Bloomfield scuba divers.

Police said James Toth, 7, of Bridgeport, died after plunging into the Pequonnock River Saturday. Police said the boy and two friends climbed under the bridge to collect pigeon eggs and allegedly began fighting. An 8-year-old girl also fell in but managed to swim to safety, police said.

Theodore Pecor, 16, of Durham, was killed Saturday when he was scolded Saturday night by a Besseck Mountain in Middletown. Police said Pecor and five companions were on a camping trip and had set up a tent near the edge of the cliff on the Central Connecticut peak when Pecor fell.

Rescuers worked for several hours to pull him from the crevice after Meriden police received the report about 5 p.m.

## Weather

### Connecticut today

Today hazy, hot and humid. Highs in the low 90s. Southwest winds 10 to 15 mph. Tonight partly cloudy. Low in the 60s. Windy with showers or thundershowers. Highs 55 to 60. Winds becoming west to 20 mph.

### L.I. Sound

Long Island Sound to Watch Hill, R.I. and Montauk Point: Winds south to southwest at 10 to 20 knots this afternoon. Southwest at 18 knots or less tonight, becoming westerly at 15 to 20 knots Wednesday. Visibility 3 to 5 miles in haze but locally 1 to 2 miles in fog, 1 mile or less in fog late tonight and Wednesday morning. Weather fog especially during the mornings and late at night.

### Pollen count

NEW HAVEN — The Hospital of St. Raphael reported the Connecticut pollen count today was 152 per cubic meter of air and the mold spores were very high.

### New England

Massachusetts and Rhode Island: Hazy hot and humid today. Highs in the low 90s except in the 60s along the coast and in the Berkshires. Lows in the 60s. Partly cloudy and continued humid Wednesday with a chance of showers or thundershowers. Highs near 90 except abt cooler along the coast.

Some of the small businesses located in the deteriorating old Cheney mill complex generally understand that the town's plans to develop the area into a mixed residential and commercial area could eventually drive rent up and force them to move to new locations. But many say they're determined to stay where they are unless they are forced out.

Most of them doubt that will happen any time soon, and are waiting to see what development actually means. Few would predict the ultimate fate of the huge Cheney Brothers plant.

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The owners of Dyna-Graphics, a small printing shop located upstairs, confirmed Abbie's opinion.

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Both Abbie and Ms. Lindsay say they don't think a commercial-residential mix encompassing apartments and the current businesses would work well. But such a mix is called for by the plan of development and will soon occur, if developers have anything to say about it.

Some of the mills — the Clocktower Mill and the Converter Modes building — are already slated for conversion to apartments. A spokesman for the West Hartford corporation that owns the Clocktower Mill on Elm Street said the company is cutting "red tape" on financing and that conversion of the building to 177 rental apartments could start this fall and be finished 12 to 14 months from then.

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The shifting situation for small businesses in the mills is exemplified by Ann Bombardier, who was opening the Craft Supply House on the third floor of the yarn mill while Richman was moving his salvage business out nearby.

Mrs. Bombardier, whose "grand opening" was Tuesday, sees the opening of the Yarn Mill as a potential mini-mall. "Those are going to be apartments which bring customers to the area," she said of the developments. "That's in favor of completely."

She also anticipates the traffic that the Little Theater of Manchester will bring to the area when it eventually opens — a few years down the road — in nearby Cheney Hall, the exterior renovation of which should begin this fall.

OVER ON Forest Street, the owner and only employee of the Kennebec Machine Shop in the Cheney's old machine shop takes a different view about development, as does the owner and sole employee of Manchester Sheet Metal next door. "They're fooling themselves if they think they're going to redevelop this area in nothing flat," says Kennebec owner Dave Rines. "It's a pretty stable area."

Located next door, Robert M. Davis, a young-looking 65-year-old who's been in the mills eight years and in the sheet metal business for more than 30, calls the plans for development "a lot of nonsense."

"The way they kick these things around," said Davis, shaking his head. "All these fancy pictures are all for naught — I don't think it'll have any effect on me."

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Like many other businessmen in the mills, both Rines and Davis say they're just getting by. Neither would stand for a radical rent increase, but neither thinks it will happen, either. "As far as I know I'll stay until I leave," said Davis.

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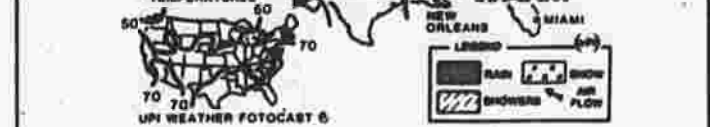
His business, like Wardrive Graphics, a silk-screening shop that prints tee-shirts next door, appears more adaptable than those down below. Development in the area could mean more customers. Both Forrest and co-owner Douglas C. Graves of Wardrive see housing development as a positive step and say they can stay if it happens.

"I'm not really afraid of being run out," says Graves, who sees continuing expansion in the future. "I want to be a rich man and will do what I have to do get there."

## Weather

### National forecast

For period ending 7 a.m. EST Wednesday. Tonight, thundershowers will be expected in the North Atlantic Coast states and Tennessee area. Elsewhere weather will remain fair in general. Minimum temperatures include: (maximum readings in parentheses) Atlanta 69(90), Boston 65(80), Chicago 65(84), Cleveland 66(90), Dallas 74(94), Denver 48(63), Duluth 49(72), Houston 73(85), Jacksonville 74(94), Kansas City 61(87), Little Rock 69(92), Los Angeles 65(77), Miami 78(89), Minneapolis 55(75), New Orleans 76(95), New York 72(88), Phoenix 81(104), San Francisco 57(78), Seattle 48(70), St. Louis 68(81), and Washington 75(85).



UPPI PHOTOGRAPHY

## Peopletalk

### Puzzle person

John McNeill, winner of the 2nd U.S. Open Crossword Puzzle Championship, sponsored by Games magazine, is a computer salesman who never uses a computer to solve a puzzle.

McNeill, 39, divorced, from Austin, Texas, explained the fascination of puzzles. "People like to be able to control the world a little bit," he told UPI. "The good thing about puzzles is that they have solutions. Not every problem in the real world does."

McNeill advises novice solvers: "Read. Remember all the strange things people tell you. Don't get frustrated if you can't get a section of the puzzle finished — go somewhere else and try to solve it there and work your way back to the section that bothered you."

McNeill's 6-year-old daughter is a budding puzzle solver. "She has my Rubik's Cube," he said. "She doesn't solve it yet, but she can do some of the things from it." McNeill can solve the Cube in about 2 1/2 minutes.

### Key witness

Pittsburgh police might consider Elwood Nolden one of the more cooperative bandits they've run into — he left a note with his address in the bank he is accused of robbing.

"You might say Nolden left his calling card," said City Detective Leo O'Neill.

Police said Monday they were searching for Nolden, 34, who lists addresses in Pittsburgh and suburban Wilkensburg, as their chief suspect in the robbery of a downtown Equibank branch.

Nolden robbed the bank Friday, giving tellers a note that said "put \$50k, \$100k and \$20k in the bag ... don't get hurt," police said. When he escaped he left the note on the counter.

The note was written on the back of an envelope that contained a subpoena from Allegheny County Common Pleas Court, bearing the address of an Elwood Nolden. Bank tellers were shown a picture of Nolden and identified him as the robber, police said.

Nolden escaped with about \$1,500, officials said. The robbery occurred on Nolden's 34th birthday, O'Neill said.

### Now you know

The word "Oklahoma" comes from two Cheatek words "okla," meaning people, and "humma," meaning red.

### Quote of the day

The Grand Ballroom of New York's Waldorf-Astoria has been restored to its original Art Deco glory, and the Waldorf's other celebrities who departed there over the years to terminate.

Richard Nixon talked about winning the 1968 presidential election; Sen. Edward Kennedy remembered not getting the 1980 presidential nomination. Bob Hope called Time magazine's 40th anniversary party "one of the greatest gatherings of celebrities I've ever seen," and said, "... Cabot Lodge and Helen Hayes and I handled the introductions, and I misplaced a couple of cards on my table and forgot to introduce two of the most scintillating personalities of the moment. One was Hedda Hopper and one was General MacArthur. I think somebody else picked it up in the finale and made sure they were introduced, but it was a hot moment while it happened."

### Two favorites

John Houseman, out, with the third volume of his autobiography "Final Curtain," greatly admires Katharine Hepburn and Henry Fonda. He worked with Miss Hepburn when he was artistic director of the American Shakespeare Festival at Stratford, Conn. "I adore her," he told UPI. "She's the most amazingly attractive, vital and generous person. He said "she was in the theater before anybody else and she was the last to leave. She was an extraordinary collaborator."

As for Fonda, Houseman called him an "amazing man" as an actor and a person. "But just as invisible when you just looked at him, but when you worked with him you found the technique was extraordinarily highly developed and very close to genius."

## Can housing, industry mix?

## Mill-area companies look nervously to future

By James P. Sacks  
Herald Reporter

Walking west on Hartford Road from where it intersects with Main Street just north of the Interstate, one enters the mill section of Manchester's historic district, a place of low pedestrian, little housing, and essentially light commercial activity.

The area north of a mile west of the intersection and south of Hartford Road appears nearly deserted, save for an occasional truck and a large number of cars hurrying through. Actually, it is a thriving corner of Manchester, devoted to many small, and some no-small, commercial ventures, mainly located in former Cheney mill buildings.

But the neighborhood's current makeup — and its business climate — are sure to change radically within the next 10 years as the large, well-built former mills gravitate toward apartment conversions and businesses to support new residents.

A 1980 development plan sees this "gateway" area eventually as "a residential neighborhood for about 900 families with a mixture of office space, restaurants and retail establishments."

And the current commercial mix already faces continued — and increasingly controlled — change. Whatever businesses do to renovate the mills must preserve their historical integrity, and new ventures require a special exception from Manchester's Planning and Zoning Commission.

The future of the long run, as Roy Abbie, a co-owner of Hughie's Weight Room in the Yarn Mill on Hartford Road and Pine Street, aptly put it, "depends on who's going what and why."

"You could easily lose all the smaller businesses," says Abbie, if rents in the Cheney mills rise radically. On the other hand, he and others in the district said, development will mean more customers in the vicinity.

IN A MAJOR development for the historic area, the Cheney Brothers textile manufacturing company — though no longer exactly the same patriarchal company as the one that built a good part of Manchester — announced two weeks ago the final closing of its doors, possibly within a year.

Another neighborhood standard, Milton Richman's Glorious Emporium, in the old Yarn Mill, closed a few days ago when its owner retired.

Ultimately, whoever fills these vacancies and others that occur will have to meet the standards of the zoning commission, which is unlikely to allow small commercial concerns in the mills for the long haul, according to Town Planning Director Alan F. Lamson. The commission, which adheres to the 1980 historic district development strategy, would not "want to lock a building into a use not compatible with the plan," Lamson said.

Special exceptions of limited duration for such concerns are still possible, though, said Lamson, since unoccupied space deteriorates faster than space which is used.

"The way the district is proposed," he added, "these businesses already there could continue to operate."

WHAT THE AREA'S development will mean for the small merchants in the long run remains unclear, but about half of the 30 or so who agreed to be interviewed "seem" as "by no means" optimistic. Others, however, are skeptical about the developer's plan to see them as an asset to staying where they are.

"We'll be right in the center of things," said Stan Kaufman of appliance repair in the old machine shop at Pine and Forest streets.

And no one, neither Lamson nor the businessmen themselves, thinks the small concerns are likely to be forced out in the next few years.

The businesses housed in the old mills range from a Fruit and Whitney laundry operation in the Yarn Mill on Hall Court and Multi-Circuits on Hartford Road to over 10 small, generally owner-run businesses in both the Yarn Mill on Hartford Road and the Cheney's Forest Street machine shop. Others still operate in the Weaving Mill on Elm Street, which is owned by a group of local men and is "being looked at as a potential development," according to attorney Dominic J. Squatrito, who represents the owners.

As opposed to the small businesses, which owners were almost sure to be running, Fruit & Whitney, according to an engineer, "doesn't even have a Manchester phone number." It draws its 50 or 60 employees from the general pool based in East Hartford and is there for the long haul.

THE PROPRIETORS of the smaller businesses located in the deteriorating old Cheney mill complex generally understand that the town's plans to develop the area into a mixed residential and commercial area could eventually drive rent up and force them to move to new locations. But many say they're determined to stay where they are unless they are forced out.

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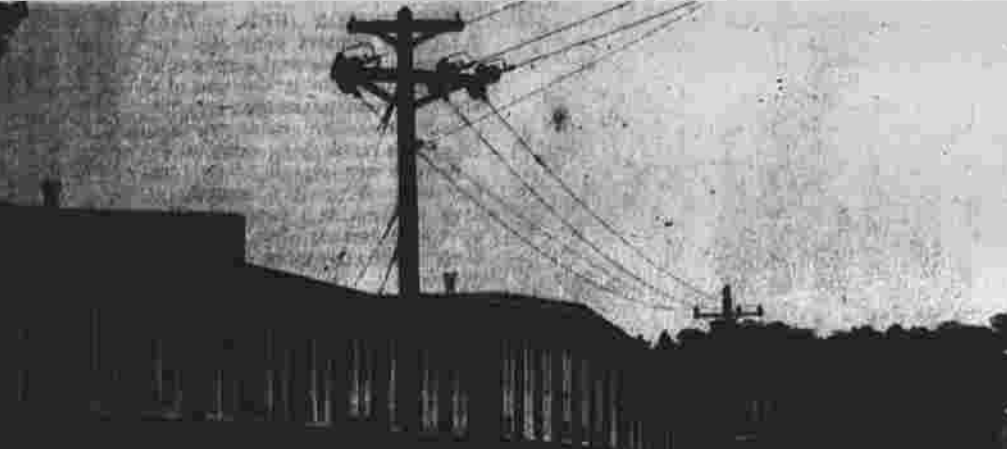
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Co-owner Douglas C. Graves (above) works on a design at Wardrive Graphics in the former Cheney machine shop at Pine and Forest Streets. The business distributes and designs t-shirts and other items. A sign outside the just-defunct Glorious Emporium (below), a unique salvage company that operated in the Yarn Mill.



The former Cheney machine shop (top) is home to a variety of small businesses. Bob Forrest (above left), owner-proprietor of Forrest Photography in the machine shop, has been in the

going to redevelop this area in nothing flat," says Kennebec owner Dave Rines. "It's a pretty stable area."

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Like many other businessmen in the mills, both Rines and Davis say they're just getting by. Neither would stand for a radical rent increase, but neither thinks it will happen, either. "As far as I know I'll stay until I leave," said Davis.

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OTHER PROPRIETORS, however, take the middle road. Like the optimists and those who are less bright about their future role in the district, they want to stay. But they think development in the district could do either way.

K.C. Parkinson, who runs an antique-restoration and case-selling business downstairs in the Yarn Mill, agreed with Mrs. Bombardier that the apartments could be good for business. "They're making the district attractive now," he said of the businesses.

But the future of the area, he admitted, "depends a lot on what they'd have to get" for rent. He said there could well be "problems down the road."

The proprietor of the Art Upholstery Co., located in the former machine shop on Forest Street, is less optimistic than Parkinson. Seated behind a sewing machine with a piece of fabric draped across it, Jerry Holmes said he doesn't think many of the small businesses can remain after redevelopment.

"I'd be very happy to stay," Holmes said, "but I'm trying to put myself in someone else's shoes. The buildings can be sold or developed into something producing higher revenue."

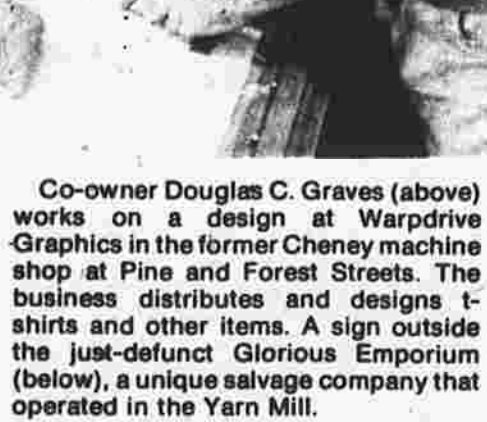
But Holmes, who intends to stay as long as he can, doesn't see that as a bad thing. He thinks Main Street, which he does not think many of the small businesses can remain after redevelopment.

"Main Street," he said, "is one of the few places in the U.S. where you open a door for someone and they'll just an olive branch."

After reflecting for a moment, Holmes adds, returning to change in the Cheney district. "It looks a long way down the road. But money and equipment can make some pretty fast changes."



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His business, like Wardrive Graphics, a silk-screening shop that prints tee-shirts next door, appears more adaptable







# OPINION

## Crestfield hearing crucial to many



**Manchester Spotlight**  
By James P. Sacks — Herald Reporter

After the National Labor Relations Board hearings in late November on an unfair labor practices complaint against the management of the Crestfield-Fenwood nursing home on Vernon Street, the board will, as it always does, have to reach a decision that radically affects the fundamentals of people's lives.

Three workers who were recently let go, allegedly for union sympathies and activities, could win the option to return to their jobs with restored back pay. For others such a pro-union decision would be at least partially symbolic.

And in the case of some employees, no doubt, any union victory would be regarded as a loss.

Meanwhile, the New England Health Care Employees Union, District 1199, will prove itself as good as its word if it wins the more-than-symbolic election this Friday at Crestfield-Fenwood. The two men organizing the facility have repeatedly predicted it will.

They claim about 100 of the 180 eligible workers signed union cards. The election will either make District 1199 the bargaining agent for the workers in contract talks

with the home, which currently has no contract, or it will indemnify Crestfield-Fenwood from another election for a year.

ORGANIZER Patrick Ward has said the union, once it gets in, will seek improved staffing, benefits and wages in a three-year contract. In return, most employees will pay about \$11 or \$12 per month in union dues, according to Ward.

Nursing home vice-president Howard Dickstein has said in letters to employees and in interviews that staffing is already adequate inside the facility and that the union's aims are far from noble. They claim to call the charges about the dismissals "silly."

When I talked to Ward and fellow organizer David Pickus the other day after they were leafleting outside the home, Pickus described the organizing fight as a "siege" and discussed it in black and white terms. Here and always, Pickus and Ward both said, it's the "bosses trying to extract every inch of blood" from workers.

Unions, according to Pickus, who has a college degree in labor relations and has been organizing in various states for nine years, "are the only institutions in America that make sure every place isn't a sweat shop."

"If the union couldn't do anything for the workers," said Ward, "then the bosses wouldn't fight so hard."

When Facked Pickus about "Big Labor," thinking of the Jimmy Hoffa-movie stereotype, he became indignant, saying the phrase had been coined by the media. Pressed to describe the negative side of unions, he said, "Are there some unions where there are problems? I'm sure — this is the real world. But even the truckers are doing better."

Nonetheless, I find Hoffa and his ilk little different from the "bosses" scorned by the unions, though that's no reflection on District 1199.

PICKUS is a strong advocate, and he scored more than a few points when he began stressing

that what's going on at Crestfield genuinely hits the bottom line. Earlier in the "conflict," one of the workers, Dobra Melesko, told me she had been fired from Crestfield-Fenwood after five years of employment as a nurse's aide for simply leaving a meeting — one that was held off the clock — to pick up her children. "There was just too much hiring and firing going on in there," she said, looking at Crestfield-Fenwood. (She was leafleting outside the home during the interview.)

Ms. Melesko, who appeared sincere, certainly deserves her job back if that's the case. Moreover, if the charges of management threats and interrogations listed in the NLRB's complaint are true, she and the other workers deserve protection from summary judgments of the type that the staunchly pro-union workers I've spoken to claim have been going on and it's possible that protection can only come from the union.

If the reports are accurate, and they should be to some basis, given the Aug. 23 NLRB complaint, the workers at Crestfield-Fenwood need a union to protect them from a policy the organizers summarize as "If you don't like it here, be careful not to let the door hit you on your way out."

TURNING to the complaint itself, what it means, according to an NLRB spokesman, is that the federal labor board has found

cause to hold a hearing on union charges that management is engaging in unfair labor practices. At the hearing, an administrative law judge will decide if the 13 violations of the National Labor Relations Act are properly set forth and what action to take if he finds them accurate.

What the complaint doesn't mean, Crestfield-Fenwood attorney Michael J. Solita said recently, is that the home has been found guilty. Solita refused to comment on specific charges, which include systematic intimidation of employees, beyond saying Crestfield "has filed an answer which denies all the union charges of unlawful activity."

If the charges are true, the workers need protection they don't currently have — especially low- and middle-income people like those employed at nursing homes who depend on their jobs for what they end up with in life.

People shouldn't lose their livelihood for minor infractions, and they shouldn't be faced with an "open-door" policy. In the end, though much depends on the election Friday, which will either bear out the union's statements or repudiate them, the fired employees deserve an answer about the charges against management beyond Howard Dickstein's, "That's silly." And so does anyone else who's future involves long-term employment at Crestfield-Fenwood.

Richard M. Diamond, Publisher  
Dan Flita, Editor  
Alex Grell, City Editor



## Profiles of four rivals

WASHINGTON — Polls show the American public is, to put it mildly, confused about the situation in Nicaragua. No wonder. The Reagan administration tells them one thing; the press tells them another; is Nicaragua a battle-ground between communism and democracy, or a quagmire the United States should avoid?

To get the situation sorted out, to find out what's really going on in President Reagan's "secret war," I sent my roving reporter Jon Lee Anderson on repeated trips to the area. He is the only American correspondent who has visited all the warring factions. He has interviewed the commanders and marched with the combat troops in the field.

There are four identifiable groups involved: the Sandinista regime in Managua; the CIA-backed counterrevolutionaries of the FDN; the MISURA coalition of Miskito, Sumo, and Rama Indians and black Creoles; and the independent rebel force under the charismatic former Sandinista, Eden Pastora. As the flamboyant "Commander Zero," he played a major role in the overthrow of the American-backed dictatorship of the late Anastasio Somoza.

Here is my associate's assessment of the four groups, all fighting for their own hopes and dreams — what Nicaragua should become.

**THE SANDINISTAS:** The Marxist-oriented regime in Managua is determined to hang onto the reins of power. For the past four years ago, and has put the entire country on a near-hysterical war footing. "We'll arm every single Nicaraguan if that's what it takes to defend ourselves," said Interior Minister Tomas Borge, a power on the nine-man Sandinista ruling directorate.

The regime has been hailed immensely in its militarization of Nicaragua by the hard-line rhetoric coming out of Washington, the Reagan administration's open support of the FDN "contras" and the Big Stick development of American troops and ships in the area.

"We have to be prepared for an eventual invasion by the U.S. Marines," junta chief Daniel Ortega told the many mass rallies held to keep revolutionary enthusiasm at fever pitch.

**THE FDN:** Despite their millions in CIA aid — or possibly because of it — the largest anti-Sandinista group has failed to make significant progress in its guerrilla war. Rebel sources told my associate in Honduras last month that the CIA has exercised too little control over the arms and supplies it gives the FDN. The result is rampant corruption in the top military leadership — which is composed almost entirely of former Somocista national guard officers.

"The Somocistas are growing fatter," one disgusted FDN rebel said. "They are taking life easy in Tegucigalpa (Honduras) while we die and starve in the jungle."

**EDEN PASTORA:** Cunning, streetwise, macho and colorful, Pastora is the only individual rebel leader with international stature. Yet despite his denunciation of his former Sandinista buddies for letting the Cubans and Soviets in, he is viewed with uneasy suspicion by Washington. "Pastora wants to be a new Fidel Castro," a high-level State Department source said.

Unwilling to join with the FDN — because of its Somocista taint, he says — Pastora has been forced to operate in the militarily impossible swamps and jungles of the south, where there are few worthwhile military targets.

Although his "pure" anti-Sandinista movement has failed to catch fire, he is still the only foreseeable replacement to the Managua junta who might capture the Nicaraguan people's loyalty.

**MISURA:** The "Indian" leader, 28-year-old Resendin Fagahn, a multilingual German-American, Miskito-Creole, has been forced into a reluctant alliance with the CIA-backed FDN.

## Connecticut In Brief

### Telephone called success

HARTFORD — The annual Jerry Lewis Labor Day telethon raised about \$600,000 in Southern New England to help in the fight against muscular dystrophy.

The Las Vegas-based telethon was broadcast in the region from WPBS-TV in Hartford for 2 1/2 hours Sunday and Monday with callers pledging \$45, surpassing last year's total by more than \$10,000.

Contributors called special telephone lines in Hartford, New Haven and nine other regional sites.

### Proxy defines 'liberal'

NEW HAVEN — There is a difference when the word "liberal" is applied to the education and when it is used in a political context, Yale University President A. Bartlett Giamatti says.

He also said it should not be confused with "liberal arts."

"A liberal education is defined by the attitude of the mind toward the knowledge the mind explores and creates. Such education occurs when you pursue knowledge because you are motivated to experience and absorb what comes of thinking," he said.

Giamatti made his remarks Monday in a welcoming address to the 1,281 students of the Class of 1987.

He said that if, at Yale, the men and women can experience the "joy that the acquisition and creation of knowledge for its own sake brings, the adventure will last your whole life and you will have discovered the distinction between living as a full human being and merely existing."

### Suit urged to fight mall

NEW HAVEN — A New Haven alderman wants the city to provide more money in its legal fight to block the development of a \$100 million mall in suburban North Haven.

Alderman Steven G. Mednick, a Democrat, says his way, the war chest boosted by Mayor Biagio DiLieto would be boosted from \$150,000 to \$200,000. Previously authorized were contracts totaling \$63,000 for legal work by lawyers Neil Noto and by John T. Downey, now on a sabbatical.

In a letter to his colleagues, Alderman Mednick labeled the dispute as one between the city and the mall developer and not one between "a large urban bully and its indefensible suburban neighbor."

Mayor DiLieto has said that if the mall were constructed, it would be an economic calamity for New Haven. He said the immediate result would be the loss of 600 to 700 jobs in New Haven, city stores would close and the city would lose over \$1 million in real and personal property tax revenue the first year.

### Actress boosts parade

NEW HAVEN — One of the big drawing cards at New Haven's first Labor Day parade in 22 years was the actress Ellen Burstyn, but her antics kept her comments brief.

Ms. Burstyn, president of the Actors Equity Association, told members of 115 Connecticut labor unions, "We (Actors Equity) are with you today and will be with you (Election Day) in 1984."

The parade was held to demonstrate labor's solidarity and its anger with the Reagan administration. It was one of 70 similar parades held throughout the country.

### Murder charges lodged

NEW HAVEN — Suspects have been charged in the separate weekend slayings of two New Haven men, police said today.

Wilmer Jackson, 50, of New Haven was arrested Monday and charged with murder in the stabbing death of James W. Long, 34, of New Haven. Long's body was found in Woodbridge early Sunday morning. Investigators said the two had been arguing.

Laura Jean Brewer, 44, was arrested Sunday and accused in the stabbing death of Ernest Harris, 37. Harris was fatally wounded in a domestic dispute earlier Sunday night. He died after arrival at Yale-New Haven Hospital.

### Victim kills assailant

NEW HAVEN — A restaurant owner has shot and killed a man he said was trying to rob him, police said. The dead man was a neighbor.

Arthur Pina and his wife, Thelma, were returning to their Winchester Avenue home around 2:30 a.m. Saturday when police said a man in a ski mask knocked them to the ground and fired a shot at Pina.

Pina fired several shots and hit a man later identified as Lucian Michener, 26, in the chest. He was dead on arrival at Yale-New Haven Hospital, police said.

The Pina couple and the suspect lived on the same street. The shooting bore similarities to another recent New Haven shooting in which another restaurant owner killed a neighbor who allegedly tried to rob him when he returned to his home.

### Builder seeks lien hike

NEW HAVEN — An increase in his lien from \$2.5 million to \$34.7 million is being sought by the developer of a proposed shopping mall in Hamden in the 1980s against the owners of the Hamden Plaza Shopping Center.

The request is part of a anti-trust lawsuit and follows a decision last year by the U.S. 2nd Circuit Court of Appeals in New York City which reversed a federal judge's dismissal of the 1971 lawsuit.

## Police have doubts JDL really patrolling

### WEST HARTFORD (UPI) — Police

don't believe that the Jewish Defense League has really patrolled in Jewish neighborhoods, saying security is so tight "an opossum can't get through."

The JDL said at a news conference in Hartford the round-the-clock patrols were established at the request of "afraid and worried" residents in the wake of arson attacks on two synagogues and a rabbi's home.

A fire Aug. 16 damaged the home of Rabbi Solomon Krupka of the Young Israel of West Hartford synagogue — less than a week after the synagogue was burned on Aug. 11. A third fire occurred Aug. 15 at the Emmanuel Synagogue.

Peter Rosenblatt of New York, who identified himself as a national director of the JDL, said Sunday the league received 30 to 40 calls asking for assistance, but police Monday refuted the claims.

"I certainly don't believe patrols are here. We haven't seen them and we have this city tight, an opossum can't get through," West Hartford Police Chief Francis G. Reynolds said.

"Two weeks ago they offered services to the town and were refused. From that time we haven't seen them and we just feel they haven't been here," Reynolds said Monday.

Ms. Rosenblatt said the patrols, which consist of two cars and four people, are led by Baruch Ben-Yosef, identified as a captain in an Israeli Army Reserve commando unit and chief of security for the JDL.

Ben-Yosef said the patrols would attack people its members perceive to be enemies of Jews. He named the Ku Klux Klan and Nazis as the kind of groups the patrol would attack.

"We won't wait for anti-Semites to attack. If we know of any groups criticizing or expressing anti-Semitic views, we will attack them, take care of them as they should be taken care of," he said.

Ms. Rosenblatt and Ben-Yosef said the members of the patrol are living at the home of West Hartford resident who also agreed with Kessler, saying "law enforcement should be left to law enforcement agencies, not vigilantes."

Reynolds also dismissed as untrue claims by the JDL the arson fires were set by an organized group.

"I don't believe that at all. We will continue with our belief it is the work of one arsonist," he said.

The JDL claims a membership of 2,500 in the United States. Ms. Rosenblatt said there are armed patrols in 38 major cities, including New York, Los Angeles, Miami and Detroit.

### Sunday ruled just another day of work

HARTFORD (UPI) — A state law allowing employees to refuse Sunday shifts on religious grounds is unconstitutional because it may discriminate against co-workers, the state Supreme Court has ruled.

With one justice dissenting Monday, the high court struck down a section of the law that gave employees the right to designate a Sabbath day on which they could not be compelled to work.

The justices noted the law does not promote one religion over another, but does benefit employees on a strictly religious basis.

"Workers who do not 'observe a Sabbath' may not avail themselves of the benefit... and are not entitled to take a specific day off with impunity. The inescapable conclusion is that the law promotes the primary effect of advancing religion," the court said.

The ruling came in an appeal by the Caldor's department store chain, which challenged an arbitration award to a former store manager.

The manager, Donald E. Thornton, claimed he was fired because he refused to work on Sunday.

Thornton had worked 31 Sundays between 1977 and 1979, but in November of that year informed Caldor's he no longer would work Sundays because it was his Sabbath.

Caldor offered Thornton a management position at a Massachusetts store, which did not open Sundays, or the option of demotion, since non-supervisory employees were not required to work on Sunday under the union contract.

Thornton rejected both offers, noting a demotion would cut his pay nearly in half. In March 1980, Caldor told him there was "no alternative other than to revert you back to a rank and file at \$3.50 (an hour)."

Thornton resigned his position, but appealed to the state Board of Mediation and Arbitration, which determined he had been "discharged" and issued an award of back pay. The board ruled it had no authority to consider Caldor's claim the state law was unconstitutional.

Caldor's appeal in Hartford Superior Court, where Judge John D. Brennan upheld the state law. He refused to vacate the award and granted Thornton's request to confirm the decision.

NEW HAVEN (UPI) — Labor leaders assailed the Reagan administration as a threat to working people, minorities and the poor as thousands gathered for the first Labor Day observance by unions in nearly 20 years.

A crowd estimated at 20,000 to 30,000 gathered in downtown New Haven Monday for a parade sponsored by the state AFL-CIO to celebrate Solidarity Day, a national event to kick off union involvement in the 1984 presidential election.

A rally followed on the New Haven Green in which a series of speakers denounced the economic policies of the Reagan administration.

"This is part of a national effort to show our displeasure with Reagan's policies which we believe adversely affect working people, minorities and the poor," said Betty Tiantal of the state labor council.

John J. Driscoll, president of the Connecticut Labor Council, and Ms. Burstyn are the first woman elected president of the Actors Equity Association. She has starred in such films as "Same Time Next Year," "The Exorcist" and "Alice Doesn't Live Here Anymore."

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Obituaries

Leocadia E. Cwirka (Sienkiewicz) Cwirka, 56, of 14 Cambridge St. died Monday at Manchester Memorial Hospital after a short illness. She was born in New Britain and was a resident of Manchester for the past two months. Before that she had lived in Hebron, Newington and New Britain.

She leaves three sons, Edwin T. Cwirka of Farmington, Mich., Richard H. Cwirka of Manchester and David E. Cwirka of Dayton, Ohio; a daughter, Maryann L. Cwirka of Manchester; a brother, Henry Sienkiewicz of Columbia; two sisters, Mrs. Nelson (Jeanne) Ehinger of Darien and Mrs. Melvin (Florence) Anderson of Enfield, a grandson, and several nieces and nephews.

Funeral services will be Thursday at 7:45 a.m. at the New Britain Memorial Funeral Home, 444 Farmington Ave., and at 8:30 a.m. in Sacred Heart Church, New Britain. Burial will be in Sacred Heart Cemetery. Friends may call at the funeral home Wednesday from 2 to 4 and 7 to 9 p.m.

Funeral services will be Wednesday at 11 a.m. at the Watkins Funeral Home, 142 E. Center St., Manchester. Burial will be in East Cemetery. Calling hours are today from 2 to 4 and 7 to 9 p.m. Memorial contributions may be made to Connecticut Hospice, 61 Burban St., Branford.

Mary B. Walker (Burke) Walker, 72, of Walnut Street died Saturday at Mount Sinai Hospital, Hartford. She was the wife of Everett C. Walker.

She was born in Manchester and had been a lifelong resident. Besides her husband she leaves three sons, Herbert W. Walker of Long Beach, Calif., Steven Walker of Ventura, Calif., and Thomas Walker of New York; two daughters, Mrs. LaFerne O'Connor and Miss Nora Walker, both of Manchester; a brother, Stanley Burke of Orlando, Fla., and a sister, Mrs. Henrietta Voellinger of San Marcos, Calif.

Funeral services will be Wednesday at 9:15 a.m. at the John F. Tierney Funeral Home, 219 W. Center St., with a mass of Christian burial at 10 a.m. at St. Bridget Church. Burial will be at the convenience of the family. Friends may call at the funeral home today from 7 to 9 p.m. Memorial contributions may be made to the American Cancer Society or to the Manchester Area Conference of Churches.

David Mark (Mack) Mack, 75, of Hallandale, Fla., formerly of Manchester, died Monday in Hollywood, Fla. He was the husband of Blanche (Fischer) Mark.

He was born in Rumania and had lived in Manchester for many years before moving to Florida. He was a member of Temple Beth Shalom of Manchester and was a retired machanic.

He also leaves two sons, Charles and David.

Funeral services will be Wednesday at 11 a.m. at Temple Beth Shalom Memorial Park, Manchester. Memorial contributions may be made to the American Cancer Society or to Temple Beth Shalom. Weinstein Mortuary, Hartford, has charge of arrangements.

In Memoriam In loving memory of my son, Gary Bedford Meacham Sr., who passed away September 6th, 1973.

It doesn't take a special day. To bring you to mind, the days I do not think of you. Are very hard to find.

Love, Mom

General Manager Robert B. Weiss has suggested the town sell a 50 by 200 strip of land between 77 Richmond and 89 Richmond Drive to Gilbert and Lillian Sass, but not for the about \$500 the buyers want to pay for it.

Weiss says in a memo to the Board of Directors that \$2,500 price the town has put on the land is justified.

But the price is not the only problem. John McCann of 77 Richmond Drive, whose property lies next to the town-owned strip, wants the land sold at auction. Sass has agreed to put shares along the sides of the strip and to submit his drainage plans to McCann for study.

McCann does not want the land sold until he has some guarantee that will be done.

The land was originally to have been a street, but the street was never built. It runs between two properties and would provide access to land Sass owns behind it.

The town had originally planned to sell the land to the adjacent land owners, but Sass indicated such a sale would block off access to his rear land.

The town then auctioned the property, but the successful bidder, who offered \$2,500, decided not to proceed with the purchase. She has planned to buy land from Sass as well as the narrow town strip leading to it, but changed her mind. The Board of Directors will consider the question tonight when it meets at 8 in the hearing room of the Municipal Building.

Also on its agenda are public hearings on appropriations, including one for \$20 million for modification and expansion of the sewage disposal plant. The directors must decide tonight whether to put the sewer question on the ballot Nov. 8.

Most of the directors question whether the voters have been well enough informed about the issue and want to be sure there is a reasonable chance it will pass before they put it up to the electorate.

The directors will consider allocating \$700 as the town's share of planning for improvements to the rail crossing at Oakland Street. At their last meeting they objected to a proposal to spend \$10,600 as the town's share to improve the crossing at Woodland Street. They felt it was not used heavily enough to justify the \$100,000 total cost, including the federal share.

The directors will consider a plan for the parklet at the Center, and will vote on appointments to fill vacancies on the Cheney National Historic Commission, the Board of Tax Review, the Capitol Region Council of Governments, Regional Forum, and the Ethics Commission.

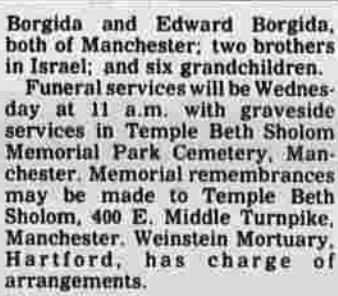
Before the 8 p.m. meeting, the directors will gather at 7:30 to hear a report of a committee on the joint use of town buildings in the wake of declining school enrollment.

Town recreation office is sponsoring Tough Love

Tough Love, a sometimes-controversial organization for parents with problem children, will be under the sponsorship of the Manchester Recreation Department starting Monday.

The group, which is starting its third year here, will meet Mondays at 7 p.m. at the Mahoney Recreation Center. According to Nancy M. Going of the recreation department, more than 100 families in Manchester and surrounding towns have sought help from the

Bahamas protects Vesco's drug operation, NBC says



ROBERT VESCO 1973 photo

Origin may be Haiti

Mutant virus implicated in AIDS

BOSTON (UPI) — Medical researchers probing for the elusive cause of the killer disease AIDS say the "leading candidate" appears to be a mutant cancer virus transmitted by blood or semen that may have originated in Haiti.

"What we have is basically a hypothesis and we cannot say it is the cause, but facts that we know seem compatible with the theory," said Dr. Myron Essex of the Harvard School of Public Health.

Essex said the leading candidate is a microscopic virus that has been isolated in one AIDS patient and leaves antibody "footprints" in up to 38 percent of victims of the disease. Only 12 percent of a healthy control group showed evidence of exposure to the virus.

"The statistics are significant," said Essex, who is chairman of the Department of Cancer Biology at Harvard. "It's compatible with and supports our hypothesis that this virus is the leading candidate as a cause for AIDS."

Acquired Immune Deficiency Syndrome, which strips victims of their immunity system, has struck 2,157 people in the United States since mid-August, mostly homosexuals, drug users, Haitians and hemophiliacs. A total of 52 have died.

The virus that is a candidate for AIDS cause, Essex said, is thought to be a mutated version of

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Vesco fled the United States 12 years ago when he was accused of a Wall Street swindle and now is "said to have made millions of dollars in the drug business in the Bahamas," NBC reported.

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Police roundup

Two men arrested Thursday on drug charges were caught during a narcotics patrol of the Parkside parking lot by Manchester police, police said today.

Robert L. Martin Jr., 24, of 101 Olcott Drive, was spotted by police in a parked car where he was with Scott Reynolds, 26, of East Hartford, police said.

Police approached the car and identified themselves. Reynolds fled, dropping a mirror to the ground, police said.

Police chased Martin to the bank of the Connecticut River, they said, where he fell and was apprehended.

By the time police returned to their parking lot, Reynolds and the parked vehicle had disappeared.

Police found the shattered remnants of the mirror, they said. Police said the broken glass had traces of a fine, powdery residue on them, police suspected to be cocaine. The glass was sent to the state toxicology laboratory for testing.

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Girl Scout sign up planned in Bolton

BOLTON — Registration for anyone who wishes to join one of Bolton's five active Girl Scout troops will be held Wednesday in the Bolton Elementary School library from 7 p.m. to 8 p.m.

All those planning to register must be prepared to furnish the date of their last physical examination and tetanus shot, as well as information about special medical needs. The registration fee is \$3, including insurance.

Parents of girl scouts will be asked to volunteer in some capacity this year. The position of assistant leader is still open for the Thursday evening junior troop.

The schedule of meetings for the 1983-84 school year is as follows: Second grade brownies meet Tuesdays after school with Pat Neuwinski; third grade brownies will meet two Saturday mornings a month with Norman B. Carpenter and Linda Veitch.

Juniors in grades four through six will meet twice a month, Tuesdays from 6:15 p.m. to 8 p.m. at the Bolton Middle Church. Leaders will be Lori Nichols and Mary Radin.

Another group will meet Thursdays from 6:15 p.m. to 8 p.m. at Bolton Elementary School with Rosemary Hanaway.

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The first meeting for most troops will be at the end of September.

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# Advice

## Fat woman has had bellyful of only 'thin is in' thinking

DEAR ABBY: Please, print this again: "DEAR ABBY: Do you know what it's like to... Walk down the street and have a total stranger say, 'You have such a pretty face, it's a shame you're so fat?'



Dear Abby  
Abigail Van Buren

"Shop in a grocery store and have people watch to see what you put in your cart?"

"Walk into a restaurant and wonder if you'll fit into the booths or chairs? (Or worse yet, go to someone's home and pray there will be a chair that's sturdy enough to hold you?)"

"Squeeze into a theater seat and sit in agony during the entire performance while the rest of the seat dig into your thighs?"

"Lean out on a job for which you are highly qualified because of the way you look? (They never tell you that's the reason, but somehow you know it.)"

"I was told that someone would like to date you if you would lose some weight?"

"Well, I do. I know there is nothing you or anybody else can do about my problem, Abby, but it felt good to get it off my chest. Thanks for listening."

FAT, FEMALE AND MISERABLE  
I know of two solutions to your problem. One is Overaters Anonymous, P.O. Box 6190, Torrance, Calif. 90504. It has chapters in nearly every city in the nation, and a more loving, caring, understanding and supportive group of people you could never hope to meet.

"The other is The National Association to Aid Fat Americans, Inc., P.O. Box 41, Bellerose, N.Y. 11426. This is a group of frankly fat people who have banded together for the purpose of helping the obese to accept themselves as they are. There is much to be said for both organizations with being heavy — as long as you're healthy!"

DEAR FEELING FANTASTIC: One of our most cherished rights is the right to be ourselves, so congratulations. There's nothing wrong with being heavy — as long as you're healthy!

When writing, please enclose a long, stamped, self-addressed envelope."



Peggy Charren, president of Action for Children's Television, monitors a program in her office. Critics of sex, violence and the lack of program diversity on T.V. now have another target — shows produced to promote toys and other products.

## TV critics have new target: shows promoting products

By Joy H. Handelman United Press International

WASHINGTON — Critics of sex, violence and the lack of program diversity on TV now have another target — shows produced to promote toys and other products.

Lobbying groups are concerned about a new syndicated cartoon called "Hi-Man and the Masters of the Universe," based on Mattel's best selling toy, which will appear weekly afternoons nationwide in September.

These groups say an increasing number of programs are designed to promote commercial products.

"One trend that is simply horrid is concept television, where the program itself is a 30-minute commercial for the product," said Peggy Charren, president of Action for Children's Television.

"It's more than a trend, it's the only way to get a show on the air," she said, citing the example of the "Strawberry Shortcake Syndrome."

"They developed this cute little cartoon figure and put her on everything: sheets, towels, clothes, wallpaper and then made television specials with the idea of promoting her. It was enough to make you sick."

EVEN THE POPULAR video game Pac-Man has been transformed into a weekly Saturday morning cartoon and a sugar-coated cereal.

Ms. Charren said the danger in television programming comes when editorial content is developed only because of the power to sell.

The National Coalition for Television Protection, which monitors

violence levels in television, holds a similar view.

She said cable TV may offer a promising alternative, but so far the programming tends to mimic the major commercial networks.

One recent positive sign, she said, is the PBS program "Reading Rainbow," which "takes children into the world of books. It's a truly original programming and we'd like to see more of it."

Malloy said last season's network programs were the most violent in years, and there's little reason to hope for improvements this fall.

"Last year's schedule was the most violent because of the new programs. The older ones have less aggressive activity," he said.

NBC's hit "The A-Team" was cited by the NCTV as the most violent network program, with an average of 46 violent acts per hour.

Malloy said his group also is concerned about the marketing of the program.

MS. CHARREN said she comes from the most violent show on television and we don't think that's the attitude to present to children."

But children and parents are tuning in. And network officials have expressed limited concern about complaints about violence levels, citing arguments that the problem with children's programming and television in general is not sex and violence but the lack of diversity.

"There are so few alternatives," she said. "If you sit in front of the television on a Saturday morning, you get the feeling it's a peculiar world out there. It's like a comic

## Had enough of fast living

### Woodcarver's life is his art

By Steven Bradica The Bennington (Vt.) Banner Distributed by UPI

MANCHESTER, Vt. — His scarred mallet tapping softly against the butt of his chisel, chip by chip, the old woodcarver attends to the figure striving to emerge from the block.

"THE WHOLE UNIVERSE, comes by my bench," said William Herrick, sitting on a wooden crate behind his shop. "And I always look up and say, 'Hi, just in case somebody's going to see me and makes my day. And maybe I can make someone else's day.'"

"I have 20,000, 30,000 friends, because there isn't a day goes by when 10 people don't come in and say hello to the old woodcarver, because they're hungry and I'm hungry," he said.

"For about 15 years, it was great," he said, smiling, "but then a smartly dressed couple who passed in front of his workshop in the Jelly Mill's Incredible Tree, which Herrick owns and runs with his wife

Phyllis.

THEN THE MAGIC of the fast life somehow went off.

"I found myself scribbling poems on late-night trains, dreaming of the day when that would be all I'd do," he has written of his days in the city.

"Then, in 1966, my life came apart," he wrote. "I found myself in a straitjacket."

"Eventually, Herrick found Vermont. He liked it."

"Vermont reminds me that images mean nothing, that I'm going to die," he said.

Herrick's life centers around his work. He is up by 6 each morning, and in his shop by 7:30. He works until 6 at night, and is in bed by 8:30.

But Herrick maintains people should always be open, if not vulnerable, to experience.

And so: "This isn't the end for me. I'm not going to do this forever. Life is an adventure. You keep going."

IN ADDITION to his carving (his fees have ranged from \$50 for a "small shroetbird" to \$20,000 for a mural of five stiers) Herrick is a published poet, a veteran screenwriter and an aspiring novelist.

In short, Herrick is "creative."

"My life is my art," he said. "I try to make it something that has meaning and meaning... and that's a tough job. You can blow it any minute."



William Herrick, who founded a multi-million dollar ad agency in New York, has found peace and contentment as a woodcarver in a country shopping center.

## Manchester Yesterday

By John W. Churlis Special to The Herald

As a native born, I was reminiscing and wondered how many of your readers have ever seen:

- The Moxie Horse?
- The Barnstormers circle town and then land at The Heights to take people up for plane rides?
- The L.T. Wood Ice wagons? (Horse-drawn and replaced by truck)
- Archie Hayes Livery Stable?
- Johnny the Baker?
- Archie the fish man?
- The School Street dump?
- Washed your car in the brook at the corner of Autumn and Highland Streets?

Editor's note: John W. Churlis lives at 12 Crestwood and is remembered by all of these things or have some other recollection of Manchester you'd like to share? Perhaps the day your uncle entered you in the soapbox derby or the public bus was an attack that includes instruction in drug and alcohol abuse.

OTHER PROBLEMS of a non-academic nature would be handled by providing instruction in driver education, parenting and parent

training, and the dangers of nuclear waste.

Slightly less than the majority, however, favor teaching about the dangers of nuclear war, a very controversial subject on the school-forever days.

The Gallup survey, taken last spring, is notable in that it is based on one of the first probes of public attitudes shortly after release of the searing report from the National Commission on Education.

That report, recommended tougher standards, a longer school day and more homework to keep schools from drowning in mediocrity. For teachers it advised higher standards, in-service training, merit pay and other reforms.

Interestingly, the Gallup report was much in agreement with commission suggestions, including a call for improvement in mathematics, English, science, U.S. history, and, for the college bound, the study of a foreign language.

The fact the Gallup reports have not differed markedly over the past three years appears to show that the commission report is in line with the public's perception of what's wrong with public schools

rather than vice versa. There were some exceptions. For example, the public is not yet convinced that the school year should be lengthened from 180 to 210 days or the school day by one hour, as the commission advised.

BUT THE TREND of public opinion seems to be in that direction. For example, in the 1981 poll, 37 percent favored and 53 percent opposed making the school year longer.

The current poll shows 40 percent favoring the longer year and 49 percent opposed.

On the commission's recommendation for merit pay for teachers and steps leading to top-paid master teaching slots, 61 percent of the public favor, 31 percent oppose.

In the Gallup survey, respondents favor, 75 percent to 20 percent, the commission's recommendation that boys and girls be promoted only if they can pass examinations — another of the commission's recommendations.

The public also favors more homework and integration of computers in the curriculum.

Open house at preschool Parents of Chestnut Hill preschoolers are invited to an open house Thursday at 7 p.m. in Luther Hall, Emanuel Lutheran Church, 60 Church St.

Parents will meet the teachers and learn about the school's activities. Refreshments will be served.

There are still several openings for the fall. Interested parents are invited. Children should not attend the event. Call 643-8682 or 643-8084.

Potluck for auxiliary The Army & Navy Auxiliary will meet Wednesday at 7:30 p.m. at the clubhouse on Main Street. A potluck luncheon will be followed by a meeting.

Family planning offered COVENTRY — The Couple to Couple League of Cook County, Valley, will sponsor a series of four family planning beginning Oct. 2 at 2 p.m. at St. Mary's Church on Main Street.

Classes will follow Oct. 9, Nov. 20 and Dec. 4, also at 2 p.m. Call 742-8472 or 649-4008.

Volunteers needed HARTFORD — Hartford Hospital is seeking student and adult volunteers to staff center, store, carts, work in nursing units, day care, store, thrift shop, and other patient and non-patient areas.

Training is provided. Interviews for students at least 14 years of age will be conducted through Sept. 21. Benefits include free parking, a meal, and partial uniform subsidy for students.

Call 524-3488 or 524-2182 weekdays between 9 a.m. and 5 p.m.

Driver's education set EAST HARTFORD — The East Hartford YMCA will offer a driver's education course for teenagers who are 16 to 18 on 15 beginning Sept. 19.

Cost is \$135 for YMCA members and \$150 for non-members. Call 288-4377.

Walk for nuclear freeze The East Hartford nuclear freeze group is recruiting walkers from surrounding towns to participate in the national freeze walk Oct. 1.

Participants will cover a 10-kilometer route and collect pledges for every kilometer walked. Proceeds will benefit the local and national freeze campaigns.

Call 233-7280 between 6 and 9 p.m. Sunday through Thursday.

Therapy for gardeners NEW HAVEN — The Federated Garden Clubs of Connecticut will present a garden therapy workshop Sept. 21 from 10 a.m. to noon in the Jones Auditorium, Connecticut Agricultural Experimental Station, 123 Huntington St. Registration will be from 9:30 to 10 a.m.

Sherry Boutard, director of youth and education at the Berkshire Garden Center, will speak on gardening without aches and pains. Raised garden beds and adaptive tools.

Participants are asked to provide their own lunch. A discussion period will follow lunch.

## The diagnosis of epilepsy can be made with certainty

DEAR DR. LAMB: Has the diagnosis of epilepsy become a cut-and-dried thing or is it still in the "if-and-or-but" category? Several months ago it was very hot where we live. I had been working very hard for about a month. I collapsed in my bedroom and eventually wound up in the emergency room.



Your Health  
Lawrence Lamb, M.D.

I could have been dehydrated or low on salt or had a low blood sugar. My doctor says it was none of these.

I have collapsed before, during the war, under conditions of long hours of work and high temperatures.

Now I don't have my driver's license. I have taken Dilantin until it sticks out my ears. I take phenobarbital but it doesn't let me sleep. It takes hold, then I'm miserable, mad mean and cranky.

I'm standing heels together and ties together with your eyes closed a good test for epilepsy or is someone giving me the runaround?

DEAR READER: If you have typical seizures and have typical findings on your EEG (brain waves), you can be diagnosed as having epilepsy with certainty. That doesn't explain why epilepsy has occurred.

Brain damage from automobile accidents results in a large number of new epileptics each year. So will brain damage from strokes. But once you have epilepsy, regardless of the cause, you have it and you need appropriate medical treatment for your case.

There are many causes called nitrosamines. I understand nitrosamines have been found to cause

slowing of the heart to cause seizures. A deep faint can cause convulsions.

The feet together with the eyes closed test is a neurological test related to balance. It is not a test for epilepsy. But it is part of a good neurological examination.

DEAR DR. LAMB: I read somewhere that sodium nitrite is a normal component of human saliva and that nitrite under some circumstances can combine with other components of our diet to form chemical compounds called nitrosamines. I understand nitrosamines have been found to cause

cancer. Any information on this would be appreciated.

DEAR READER: Yes, that is why the concentration of nitrite in the food products can be overriding. Your own body already forms far more nitrites than you will possibly get in food.

The source is from bacterial action in your colon. The nitrites and nitrates formed are then absorbed by your blood stream and enter the circulation and enter the salivary gland to be excreted into your saliva. Then you swallow the saliva introducing these substances into the stomach. There they may be converted to nitrosamines.

Vitamin C seems to inhibit the formation of nitrosamines and that is one argument for taking some vitamin C with each meal in the form of fresh fruits, fruit juices or tomatoes.

The National Coalition for Television Protection, which monitors

## Sadness, tears recur for no real reason

DEAR DR. BLAKER: I never recall being happy and most of the time I am overwhelmed with sadness. Last week I just started crying for no reason. I sobbed and sobbed but even that didn't make me feel better.



Ask Dr. Blaker  
Karen Blaker, Ph.D.

What puzzles me is the absence of anything upsetting in my life — except my sadness. My life, of course, is not perfect, but I wouldn't expect or even want to have everything. What's wrong with me? Am I suffering from sadness or depression?

DEAR READER: You have many of the signs of depression. You are overwhelmed with sadness, you burst out crying for no apparent reason, you no longer experience pleasure and nothing in your real world seems to have caused this bleak outlook on life.

This particular kind of depression, often called endogenous depression, is often accompanied by other symptoms as well. These might include sleeping disturbances, especially early awakening, and changes in eating patterns, more often than not losing one's appetite.

Anyone suspecting an endogenous depression is well advised to consult a psychiatrist. Medication is often indicated in order to provide some relief.

Very often, the "there" situation will give you a clue about what is missing in the "now." The difference between the two can help you begin to identify changes you may want to make in your life.

As a long range goal, Perls suggests trying to make your real life more like your fantasies.

DEAR READER: Her relationship with her husband. She might also want to try a game invented by Fritz Perls, the founder of Gestalt therapy. This exercise is a good one to use in any experience one finds boring, exasperating or frightening.

Close your eyes and take an imaginary trip to a place where you feel secure and happy. Come back to the here and now. Compare the two situations. Was "there" preferable? Why? Practice shuttling back and forth between "there" and "here" until you feel more comfortable in the present.

## Cinema

Hartford Alhambra Cinema — Reopens Friday. West Hartford Cinema City — Lo Nuit de Venances (R) 7:30, 9:30. Riders of the Lost Ark (PG) 7:30, 9:30. Evil Money (R) 7:30, 9:30. The Untouchables — Blazing Steel (R) with The Exorcist (R) 9:30.

Colony — Reopens Sept. 16. West Hartford Eastwood Pub & Cinema — The Untouchables (PG) 7:30, 9:30. Riders of the Lost Ark (PG) 7:30, 9:30. Evil Money (R) 7:30, 9:30. The Untouchables — Blazing Steel (R) with The Exorcist (R) 9:30.

Manchester UA Theaters East — Easy Money (R) 7:30, 9:30.

9:55 — Risky Business (R) 7:30, 9:45. Hercules (PG) 7:30, 9:45. Brew (PG) 1:35, 7:45, 10:15. The Untouchables (PG) 7:30, 9:30. The Untouchables — Blazing Steel (R) with The Exorcist (R) 9:30.

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## Manchester yesterdays

By John W. Churlis Special to The Herald

As a native born, I was reminiscing and wondered how many of your readers have ever seen:

- The Moxie Horse?
- The Barnstormers circle town and then land at The Heights to take people up for plane rides?
- The L.T. Wood Ice wagons? (Horse-drawn and replaced by truck)
- Archie Hayes Livery Stable?
- Johnny the Baker?
- Archie the fish man?
- The School Street dump?
- Washed your car in the brook at the corner of Autumn and Highland Streets?

Editor's note: John W. Churlis lives at 12 Crestwood and is remembered by all of these things or have some other recollection of Manchester you'd like to share? Perhaps the day your uncle entered you in the soapbox derby or the public bus was an attack that includes instruction in drug and alcohol abuse.

OTHER PROBLEMS of a non-academic nature would be handled by providing instruction in driver education, parenting and parent

training, and the dangers of nuclear waste.

Slightly less than the majority, however, favor teaching about the dangers of nuclear war, a very controversial subject on the school-forever days.

The Gallup survey, taken last spring, is notable in that it is based on one of the first probes of public attitudes shortly after release of the searing report from the National Commission on Education.

That report, recommended tougher standards, a longer school day and more homework to keep schools from drowning in mediocrity. For teachers it advised higher standards, in-service training, merit pay and other reforms.

Interestingly, the Gallup report was much in agreement with commission suggestions, including a call for improvement in mathematics, English, science, U.S. history, and, for the college bound, the study of a foreign language.

The fact the Gallup reports have not differed markedly over the past three years appears to show that the commission report is in line with the public's perception of what's wrong with public schools

rather than vice versa. There were some exceptions. For example, the public is not yet convinced that the school year should be lengthened from 180 to 210 days or the school day by one hour, as the commission advised.

BUT THE TREND of public opinion seems to be in that direction. For example, in the 1981 poll, 37 percent favored and 53 percent opposed making the school year longer.

The current poll shows 40 percent favoring the longer year and 49 percent opposed.

On the commission's recommendation for merit pay for teachers and steps leading to top-paid master teaching slots, 61 percent of the public favor, 31 percent oppose.

In the Gallup survey, respondents favor, 75 percent to 20 percent, the commission's recommendation that boys and girls be promoted only if they can pass examinations — another of the commission's recommendations.

The public also favors more homework and integration of computers in the curriculum.

Open house at preschool Parents of Chestnut Hill preschoolers are invited to an open house Thursday at 7 p.m. in Luther Hall, Emanuel Lutheran Church, 60 Church St.

Parents will meet the teachers and learn about the school's activities. Refreshments will be served.

There are still several openings for the fall. Interested parents are invited. Children should not attend the event. Call 643-8682 or 643-8084.

Potluck for auxiliary The Army & Navy Auxiliary will meet Wednesday at 7:30 p.m. at the clubhouse on Main Street. A potluck luncheon will be followed by a meeting.

Family planning offered COVENTRY — The Couple to Couple League of Cook County, Valley, will sponsor a series of four family planning beginning Oct. 2 at 2 p.m. at St. Mary's Church on Main Street.

Classes will follow Oct. 9, Nov. 20 and Dec. 4, also at 2 p.m. Call 742-8472 or 649-4008.

## Gallup: drugs and discipline still troublesome to schools

By Patricia McCormack United Press International

Problems with the two D's — discipline and drugs — continue to plague schools, according to a Gallup Poll survey commissioned by the education honorary society Phi Delta Kappa.

Two other schoolhouse problems, as perceived by the public, are poor curriculum and poor standards, plus lack of adequate financial resources.

The report, to be published in the September issue of the Phi Delta Kappan, is the 18th annual one, but did not differ greatly from the last three.

Respondents did not blame discipline problems on schools alone. Rather, they linked discipline problems to lack of discipline in the home and lack of respect for law and authority throughout society.

As for drug and alcohol problems, the study of a foreign language.

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Volunteers needed HARTFORD — Hartford Hospital is seeking student and adult volunteers to staff center, store, carts, work in nursing units, day care, store, thrift shop, and other patient and non-patient areas.



# Stuck with an 'unrepairable'

**QUESTION:** I purchased a portable stereo seven months ago. It needs to be serviced now so I have been calling electronic equipment repair shops and have been unable to find someone who even wants to look at it. The term "unrepairable item" has been used more than once. What does this mean? How can they tell without looking at it?



**Stereo Expert**  
By Jack Bertrand

**ANSWER:** Repair shops use the term "unrepairable item" in two cases. The first case is when the cost of repairing the item will likely exceed the cost of buying a new one and the second case is when repair parts are not available.

**QUESTION:** Can I improve a noisy tape recording by recording it onto another cassette using Dolby noise reduction?

**ANSWER:** No. Once a noisy recording has been made, the noise can't be removed by Dolby circuits. Dolby noise reduction only prevents background noise when making an original recording, or when duplicating a quality one.

**QUESTION:** How does the sensitivity rating affect the performance of an F.M. receiver?

**ANSWER:** Your receiver, like many others, could be made more powerful. It is not cost effective to have someone do it.

# Economy better but job hunt isn't

**QUESTION:** Now that the economy is improving, shouldn't it be easier to get a job? I'm not having any more luck now than I did before, and I think it's some kind of conspiracy against me. What do you think?



**Job Search**  
Norman M. Gerber

**ANSWER:** The economy is improving, but that doesn't mean it's going to be easier to get a job. All it means is that there are going to be more jobs available, but all the basics of job search still hold true, especially that of attitude.

Thinking there's a conspiracy against you is not a good sign of positive thinking. Attitudes show through during an interview, no matter how hard you may try to cover them. It's important to

psych yourself up before going for your appointment. Get rid of your negativity and uncertainty. Concentrate on your strengths and good points and remember to smile. Having an air of confidence about yourself is impressive, and that, together with a positive attitude, will do much to help you establish a good rapport, or "chemistry," with the interviewer.

Your qualifications must have been what the company was looking for, or you wouldn't have been invited in for the interview. The company has asked to meet you... to look you over and to give you a chance to "sell" them on the fact that you're the right one for the job. The best salespeople are those who are absolutely convinced that their product is the finest available.

...and can communicate that to prospective buyers. In an interview situation, you are both the salesperson and the product. Like every super salesperson, you must set the stage with your attitude, appearance, confidence, vocabulary, etc., and convey your belief in yourself and your abilities to your prospective buyer. You are the product you are selling. When you can do that, and with some practice you'll find it's not too difficult; more interviews will result in actual job offers.

When a company doesn't hire you, don't blame it on a conspiracy. Chances are they don't know you well enough to bother to conspire against you. Re-think the entire interview. Were your qualifications really as good as your resume indicated? Were you too far apart in terms of salary? Did you feel the "chemistry" was strong? Were there questions you couldn't easily and convincingly answer? Use every interview as a learning experience and build on it so you can stop going through interviews... because you got the job you want!

**Editor's Note:** Norman M. Gerber is a professional employment consultant. If you have a job search related question, please write to Job Search, Box 281, Manchester Herald, Manchester, Conn. 06040. For a personal reply, please enclose a stamped, self-addressed envelope.

## Arthritis treatment

# Doctor's personal touch called key

By Patricia McCormack  
UPI Health Editor

The patient's mood and the doctor's response to it can affect the course of arthritis, rheumatologist Dr. Michael D. Locksin recently told fellow doctors at a New York University Medical School seminar.

"Little is written about the special psychology of the rheumatoid arthritis patient," said Locksin, attending physician at the Hospital for Special Surgery in New York City.

"But the mood the patient brings to the disease and the physician's response has a critical impact on care and progress."

He told the doctors "hand holding" is an important part of the treatment and that physicians must be willing to do this — "by listening to the patient's concerns and interceding when necessary."

"At the Hospital for Special Surgery, we are patients if they have a double cutting nail or combing their hair. They need to know you can relate to the problem they're having."

"Above all, the physician must indicate that he can help the patient. There is no case that can't be helped in some way, whether through medication, physical therapy or just pep talks."

He said another job for doctors is speaking about the patient's situation with the family, employers and social service agencies when necessary.

**"FAMILY DISCORD,** concerns about jobs and sex, and the inability to perform routine functions like cutting meat and opening doors can have profound effects on patients," he said.

The emotional support and guidance the physician offers the patient to cope with these problems is extraordinarily important."



See the number four slightly below the second locomotive? This is an example of the plate numbers that began appearing on coils in 1981.

# Here's a new wrinkle in stamps

Just behind and below the cowcatcher of the second locomotive you can see a tiny "4." Imagine how small this would be on the actual stamp. This is an example of the plate numbers that began appearing on coils in 1981. They always come just before the joint line.

This gives a brand new type of collectible: Joint line pairs plus a plate number.

Coil numbers offer a new challenge. "A headline in the August 22nd Linn's Stamp News. Here we find ourselves in a discussion about the number of stamps that should be saved along with the joint line. The writer in Linn's finally suggests keeping just three stamps with the numbered one in the middle."

Fundists at the local Stamp Club meeting where one may buy strips and strings of this 2-cent block

line will be in the middle (better this), instead of the number. This makes a better balance because the microscopic number doesn't carry much weight.

## Collectors' Corner

Russ MacKendrick

A 1-cent coil was an 1890s Omnibus picture came out on the 19th August, making it in the Transportation Series so far. That one is shaded a deep purple.

McLaughlin of the Central Connecticut Coin Club has announced their first fall meeting for tonight. Place: Mott's Community Hall, 387 Middle Turnpike East. Time: 7:00 o'clock.

Second Sunday Stamp Show from 10 to 4 at the Meriden Yale Inn. (Just off the East Main St. Exit of I-91 and the Wilbur Cross Parkway.)

Thirty dealers will be on hand. Freebies: Parking, admission, light refreshments, philatelic literature and the latest edition of the American Festivals Souvenir Card series.

The card will feature a reproduction of a newly discovered, Ithaca Pioneer Flight cover (1916).

This cover, one of three known, turned up at a recent auction. It was discovered by Lawrence and his wife had her first sewing assignment.

The flag is massive, measuring about 14 feet

by eight feet. The size makes it difficult for Law and his wife to display it outside their home. Although they hoisted it to the top of their flagpole on a holiday several years ago, the flag was so long it reached the ground.

CONSIDERING its long history, the flag has survived remarkably well. Colors are barely faded. "We always kept it in a big cotton bag to keep the moth away," Law says.

"I was in the service in World War I. I can recall coming home on leave and they had the flag displayed alongside it," he says.

Law has only one clear recollection of the old flag undisturbed over his father's house many years ago.

Law and his wife have no plans to add stars for the union since his grandmother sewed the 47th star to the field.

These, as illustrated in some back issues of Linn's, seem to have just a little shimmering of the letters. Something you expect to disappear if you blinked a few times. Doesn't seem exciting but it's been fifty years since we got a good D.T. on a stamp.

Such stamps can be used to enrich your correspondence. The whole numbers are no problem. For the others, take two 5.98 (11.8), then a 5.2 (now 17 cents) plus a 3-cent Handcar and your colorful mix is ready for the mail.

President Bob

# SPORTS

## Scanlon ousts top seed

**NEW YORK (UPI)** — As if a victory over the world's top player wasn't reward enough for a good day's work, Bill Scanlon had even more reason to celebrate.

Of far more importance to Scanlon is the victory he scored over himself.

The words revenge, self-satisfaction, vindication are all a part of it. So is the fact that another expression often used in referring to Scanlon is an unfulfilled potential.

All it took was one victory to possibly change the course of Scanlon's destiny. Especially when that victory came over top-seeded John McEnroe Monday in the fourth round of the U.S. Open Tennis Championships.

"It's a funny thing but sometimes I'd like to take all the media guides and rip out the pages where I'm listed," Scanlon said following his brilliant 7-4, 7-4, 4-6, 6-3 triumph

on a steaming afternoon. "You get tired of reading about unfulfilled potential and lack of motivation. You'd think that all I did was stay on the beach all day and play the guitar."

"I used to have trouble getting motivated in 1977, but things have changed since then. I've changed since then. I've spent the last three years doing what I'm supposed to be doing. I made a promise to myself three years ago never ever to give up in any match. I promised myself to play all my matches like I did today."

To Scanlon, not only does McEnroe represent the best in tennis, but the two of them are not particularly friendly. And for further ammunition, in their previous two meetings, McEnroe won a five-set quarter at Dallas and then beat Scanlon in two tie-breaker sets in the fourth round at Wimbledon.

"This is a very, very satisfying victory," said Scanlon, whose career was endangered a few years ago by personal problems.

Another man who too late satisfaction from Scanlon's victory was Jimmy Connors, who now has a clearer path to Sunday's final and another possible showdown with Ivan Lendl, the man he beat in last year's final.

Connors, seeded third, beat Hans Günthard of Switzerland, 7-5, 6-4, 6-1, Monday night and in the quarterfinals will meet No. 14 Eddie Tietjens, a 3-5, 6-1, 6-2, 7-5 victory over Greg Holmes.

Scanlon's foe in the quarterfinals will be Mark Dickson, who advanced with a 6-7, 7-4, 6-4, 7-5 victory over John Lloyd.

The other quarterfinal spots will be decided today when Lendl plays Johan Kriek, Yannick Noah meets Aaron Krickstein, Jimmy Arias plays Joakim Nyström and Mats Wilander faces Andres Gomez.

Martina Navratilova and Chris Evert Lloyd led all the seeded women in action safely through the round of 16 Monday, with No. 1 seed Martina Navratilova routing Pilar Pascual of Peru, 6-4, 6-1, and Evert gaining revenge for her Wimbledon defeat by beating Kathy Jordan, 6-3, 7-4.

Also seeded were No. 3 Andrea Jaeger, No. 5 Pam Shriver, No. 7 Sylvia Hanika, No. 8 Hans Mandlke, No. 14 Dorete Schryvers and unseeded Ivanna Madruga-Oses of Argentina.

The quarterfinal pairings are Navratilova-Hanika, Evert-Mandlke, Jaeger-Shriver and Durie-Madruga-Oses. Scanlon and McEnroe admitted to a touch of animosity between them, and they exchanged a few unpleasant remarks during their 3-hour and 44 minute match.

"I used to know the guy in better times," said McEnroe, who was defeated by Scanlon in the first round since 1977 to reach the semifinals.

"I think he has security problems. I don't think he needs to be the way he is. Maybe this victory will put him over the hump. Eight years ago, we were friends when we were coming up together on the tour. He's got a chip on his shoulder about certain things; I've got a chip on my shoulder about certain things. We just don't mix very well."



Jonathan Law of 19 Baldwin Road owns this flag, which is almost 100 years old.

# If flag could speak, it'd tell tales of sea nearly century ago

By Susan Plesie  
Herold Reporter

It's a grand old flag. Nearly a century old. A symbol, perhaps, of a burgeoning nation, and of one woman's attempts at recording the history of the states a decade before the turn of the century.

The flag, folded into a cotton sack for safekeeping, is the property of Jonathan Law, 56, of 19 Baldwin Road. It was his grandmother who bought the banner about 1880.

There were only 40 stars on the royal blue field.

But it was Law's grandmother who kept track of the stars and sewed them into the field," says Law. Altogether she sewed on seven new stars.

"I don't think there was any point," he says. "And I don't think there would be any room. The 47 fill the field."

"When the flag was originally made the stars were pretty symmetrical. They formed almost a square. My grandmother centered the new stars between the rows."

Law has only one clear recollection of the old flag undisturbed over his father's house many years ago.

"I was in the service in World War I. I can recall coming home on leave and they had the flag displayed alongside it," he says.

John McEnroe has a word for the chair umpire, Ken Syle, during his match with Bill Scanlon. McEnroe was warned by Syle for delay after the former argued a call.

# Giants have line problems

EAST RUTHERFORD, N.J. (UPI) — Even though Scott Brunner hardly reinforced his status as the No. 1 quarterback on the New York Giants in Sunday's season opener, coach Bill Parcells has more pressing problems to dwell on.

Brunner, sacked five times and fumbled on the left end, was 9 for 16 yards, you won't win. The best thing we can do now is just shut your mouth and try to improve.

"Scott didn't have much help. It's hard to play well when you're getting hit on every play. Forget the quarterback situation — the guy had no chance."

Among the victims on the Giants' offensive line were left guard Billy Ard and right tackle Gordon Jones. Both were sacked by ex-Giant Gary Jeter, who comes in at right defensive tackle for the Rams in their four-man front.

"I know I got beat a couple of times," said Ard, who saw Jeter post one sack and cause a fumble. "I had one holding penalty last year and today I had three. They were really coming off the ball. I hope the fans and now we have two away games

(Atlanta and Dallas). King consistently lost his battles with veterans left end Ron Yount and a lot of penalties. He's still a good player and anyone who thinks he's over the hill doesn't know what he's talking about."

"He's still a good player and anyone who thinks he's over the hill doesn't know what he's talking about."

"He's still a good player and anyone who thinks he's over the hill doesn't know what he's talking about."

Parcells said he was disappointed in Brunner's performance, but he was more concerned about the offensive line's performance. "The offensive line is the key to our success, and we need to improve in that area."

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# Picture bleak for Patriots

FOXBORO, Mass. (UPI) — The offensive line can't protect and the defensive line can't pressure. The quarterback is hurting, the kicker is missing and the Miami Dolphins are next on the agenda.

"Things couldn't be much bleaker for the New England Patriots. And coach Ron Meyer knows it."

Meyer termed Sunday's 29-23 overtime loss to Baltimore "the most devastating defeat we've had" if for no other reason than "we've never had a chance."

Law and his wife have no plans to add stars for the union since his grandmother sewed the 47th star to the field.

These, as illustrated in some back issues of Linn's, seem to have just a little shimmering of the letters. Something you expect to disappear if you blinked a few times. Doesn't seem exciting but it's been fifty years since we got a good D.T. on a stamp.

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President Bob

President Bob

two were the fault of blocking backs). It was a continuation of their play in the exhibition season and even more distressing was the physical pounding Grogan took when he wasn't sacked.

"It's perplexing. We're working hard to see that type of thing doesn't happen again. But it involved a lot of different people," Meyer said.

The Dolphins are next and, of course, the Patriots haven't won in the Orange Bowl since 1968. Linebacker Don Blackmon, whom Meyer said played an outstanding game before getting hurt, is questionable with a neck injury.

Stanley Morgan has a hamstring injury and also is questionable. The coach said that while he was disappointed with John Smith's performance, he would not bring in any other kickers this week.

"We dropped kickoffs, we let them go up and down the field, we couldn't score when we got it inside their 20. It was one of those crazy days when everything we did went wrong. I said quarterback Steve Grogan."

"We have tremendous concerns at all positions," Meyer concluded. "We've got to play a lot better. We have to win a game technically we're not challenged to win a week."

Added Grogan, "If we play like we did yesterday, we won't be in the game."

Meyer's biggest concern are the lines. The much-heralded offensive line, with four No. 1 draft picks, allowed Grogan to be sacked seven times (although Meyer said

# Softball play resumes

Action in the fourth annual Town Fall Softball Pitch Class 'B' Softball Tournament resumes tonight following the Labor Day weekend.

There are four games on tap, two each at Pilgrimage Field and Robertson Park. There will be four more games Wednesday and Thursday before play in the original 24-team field starts to wind down.

Eight teams out of the original field have already been eliminated. Action is single elimination until the semifinals and final.

Tuesday's schedule: (At Pilgrimage) Hungry Tiger vs. Manchester Police 6 p.m., Manchester 7:30 p.m., Pumpernickel Pub 9:30. (At Robertson) Acadia Restorers 7:30 p.m., Lathrop Insurance vs. Irish Shepherd 7:30 p.m.

White Sox 11, A's 1

At Chicago, Carlton Fisk and Ron Kittle slammed homers to pace a 16-hit attack that won the seventh when Don Baylor hit his 18th home run of the year into the left-field bleachers. The Yankees then loaded the bases on singles by Roy Smalley and Omar Moreno and a walk to pinch hitter Oscar Gamble. Ladd replaced Canditt and struck out Willie Randolph to end the inning.

"I'm glad it was a fastball. It had been a changeup I would still be up there spinning."

New York closed the gap to 3-1 in the seventh when Don Baylor hit his 18th home run of the year into the left-field bleachers. The Yankees then loaded the bases on singles by Roy Smalley and Omar Moreno and a walk to pinch hitter Oscar Gamble. Ladd replaced Canditt and struck out Willie Randolph to end the inning.

Red Sox 2, Orioles 0

At Cleveland, Mike Hargrove singled home George Vukovich with the go-ahead run in a two-run eighth to snap Tigers' streak Jack Morris' winning pitcher at 10. Morris led to 18-9 in his first loss since July 9.

Indians 3, Tigers 2

At Cleveland, Mike Hargrove singled home George Vukovich with the go-ahead run in a two-run eighth to snap Tigers' streak Jack Morris' winning pitcher at 10. Morris led to 18-9 in his first loss since July 9.

Blue Jays 7, Angels 6

At Toronto, Jim Gott fired a five-hitter and Damaso Garcia drove in four runs with a two-run homer and a bases-loaded single for the Blue Jays. Gott, 8-13, notched his first shutout and sixth complete game of the season.

Rangers 7, Twins 3

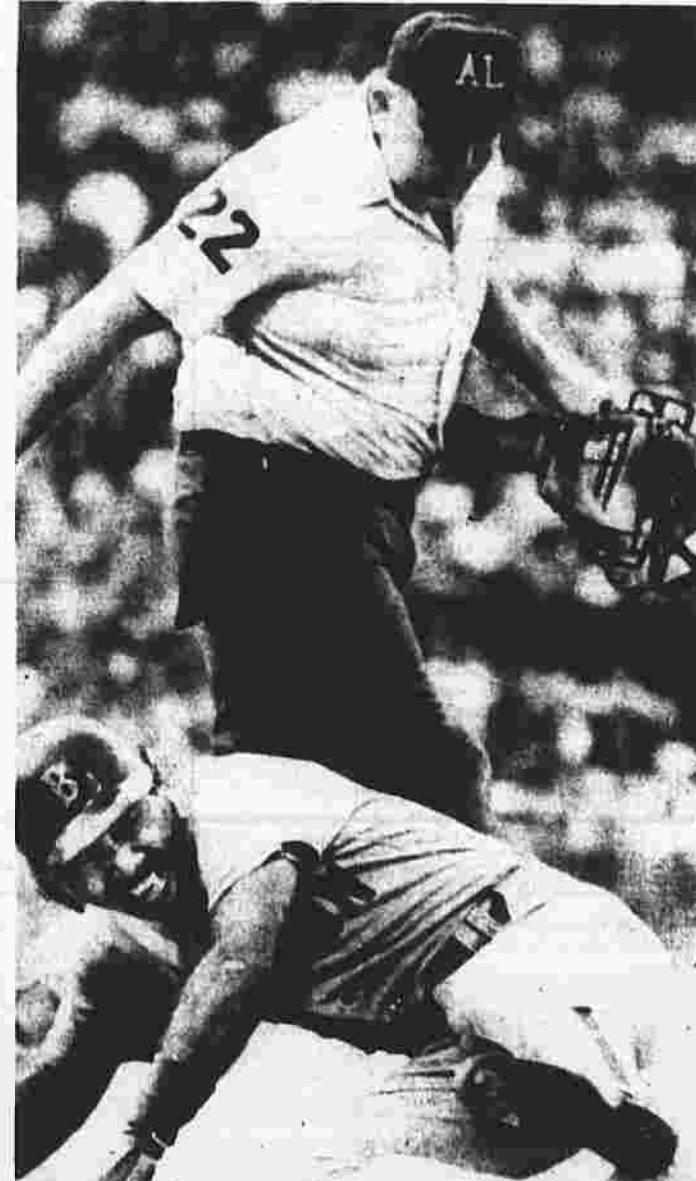
At Arlington, Texas, Larry Parrish drove in six runs with a three-run homer, helping the Rangers to their fourth victory in five games. The victory gave Texas a total of 65 victories, one more than the team had in 1982.

Red Sox 2, Orioles 0

At Cleveland, Mike Hargrove singled home George Vukovich with the go-ahead run in a two-run eighth to snap Tigers' streak Jack Morris' winning pitcher at 10. Morris led to 18-9 in his first loss since July 9.

Indians 3, Tigers 2

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Red Sox second baseman Jerry Remy scores in fifth inning on single by Jim Rice. Home plate umpire Larry Barnitt keeps his eye on the action in Baltimore.

27th save. Mike Boddicker, 12-7, took the loss.

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# Classified.....643-2711

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Help Wanted 21			

**NOTICES**

**LOST/FOUND** 01  
 LOST - SMALL FEMALE CAT, Black tiger, white paws and white chin. Last in vicinity of Main and Williams Streets. If seen call 643-6251.

**PERSONALS** 02  
 CAMBRIDGE DIET PLAN - Informational meetings Mondays and Thursdays 7:30pm, 150 North Main Street, Manchester, 646-3994.

**HELP WANTED** 21  
 SEWERS - Established nationwide allow manufacturer has immediate full time openings. Experience preferred. Day shift. Five day week. Full benefit program, including sewing incentive. Apply at Pillowtex Corp., 49 Resnet Street, Manchester, Connecticut.

**FREE** - \$40 Worth of merchandise just for saying yes to be a hostess for a House of Love and gift party. For more information call 643-9034.

**SEWING/HANDWORK** - Gloucesterbury factory needs sewers/finishers for quality plus time. Full time or part time. Sewing experience necessary. Call: The Velvet Touch Store Inc., 499-0204 for appointment.

**WE'RE GROWING...**  
 and would like to have you grow with us. Our high technology company needs the following:

**CLERK TYPIST-MARKETING** - 40-50 WPM typing skill. Ability to work independently. High School diploma and some office experience helpful.

**BLUE PRINT CLERK** - Part time position available. Four hours per day. High School diploma required. Preferred hours: 10:00 to 4:30 p.m.

**CLERK TYPIST-PERSONNEL** - Part time position available. Five hours per day. Hours: 9am to 2pm. High School diploma required. 40-50 WPM typing ability, shorthand helpful. Personalities. If interested please apply at our facility or send resume to: Michelle Vinkler, Personnel Department.

**GERBER SCIENTIFIC PRODUCTS, INC.**  
 261 Broad Street  
 Manchester, CT 06040

**INSPECTION TRAINEE**  
 We have a position in our Quality Control Dept. for an Inspection Trainee. You will be trained to do operational checkout prior to shipment of our products. Their complexity is high that of an ordinary typewriter.

Excellent school diploma required. Must be able to follow explicit instructions and repetitive type work.

Excellent benefit package. If interested please apply at our facility.

**GERBER SCIENTIFIC PRODUCTS, INC.**  
 261 Broad St. Manchester, CT 06040  
 EOE M/F

**SEARS ROEBUCK & CO. Manchester Parkade COMMISSION SALESPERSON MEN'S SUITS**  
 Salary plus commission. Morning hours, approximately 15 hours weekly. Full Personal Department - Tuesday, Wednesday, Thursday: 10am - 12pm and 1pm - 3pm. Saturday: 1pm - 4pm.  
 EOE

**MATURE, RELIABLE WOMAN** to live in elderly woman's home. Light housework. Some monetary compensation. Call 649-3048.

**PRIOR SERVICE? WAS THE GRABS ALL THAT? MICH GREENER?**  
 A show while ago you hung up and service uniform and the other way you may have found a job for you. But in one place a bigger paycheck and the other a better benefit package. The answer is in the modern services it has for you. Find out today! The 53rd Street, 1227.

**SECRETARY** - Medical office, Manchester. Mature woman. Telephone, filing, typing. Pleasant salary. Four days per week. 20-25 hours. Send resume to Box TT c/o The Herald.

**ATTENTION HOUSEWIVES, VACATIONING STUDENTS**, anyone with a free time in the evenings! There are a limited number of positions opening in our phone sales operation. If you have a good voice and the desire to make your free evenings profitable, call Gerry for an interview at 643-2711, Monday - Wednesday evenings between 6:30 and 7:30. Will train qualified individuals to earn \$27.00 to \$120.00 weekly. CALL NOW!!!

Excellent income for part time home assembly work. For info call 594-6418003. Ext. 8201.

**BURGER KING** - Needs several people to work the following shifts: Morning: 6:30am to 11:00am; Days: 11am to 2pm or 4pm; Evenings: 5:30pm or 10pm; Closing: 7:30pm to closing. Uniforms and meals provided. Free. Apply in person between 2pm and 5pm at 467 Center Street, Manchester.

**PAINTERS HELPER** - Some experience helpful. Reliable, neat. Good pay for hard work. Call between 8:30 and 4:30 weekdays, 246-7101.

**RECEPTIONIST/SECRETARY** for modern one-privy office, east of river. Pleasant, congenial group. Ideal reentry spot for the returning to work person. Full time salary \$180 - \$190. Please send resumes to Box VV c/o The Herald.

**NEWSPAPER CARRIER NEEDED IN MANCHESTER**  
 CALL 647-9946

**PART TIME POSITIONS** - Ideal for housewife or man working to support their income. Shifts available range from early morning, lunch, until closing. Hours range from 3-6 hour shifts per day, 5-6 days per week. Hourly rate plus gratuities to equal above average starting wage. Uniforms furnished. No experience necessary. 18 years of age and have dependable transportation. Call for interview appointment.  
 Friendly Restaurants  
 755 Silver Lane  
 East Hartford, CT  
 598-1040  
 EOE M/F

**RENTALS**

**MANCHESTER** - 430 Summitt Street. Five room ranch. Fireplace, three bedrooms. This is a one-owner home, with aluminum siding and new roof two years ago. Beautifully landscaped. Call: Marlon E. Robertson, Realtor, 643-2953 through Friday; Swiss All Fabric Services, 35 Windsor Avenue, Rockville, See description.

**CONDOMINIUMS** 23  
 AT CENTER - Second floor, three room apartment. \$300 plus utilities. Deposit. Preference to Senior Citizen, non-smoker. Reply to P.O. Box 416, Manchester, CT 06040.

**STORERS/WILLINGTON** - One and two bedroom modern apartment with new carpet. Full of balcony. On a 24 beautiful country acres - tennis courts - two car, lighted parking - on Route 74/4. Easy access to I-93. 1000, \$220 - \$290 plus utilities. Call 429-2172 or 598-8211 for appointment.

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**MANCHESTER** - One bedroom apartment with heat and garage. \$250 per month plus utilities. Call: James Higgins, 646-3300.

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# BUSINESS

## Wall Street may have fallen for firm's hope

"The whole thing smacks of a stock hype." It's a stinging comment from a source intimately close to the Bechtel Group, one of the world's largest construction and engineering firms.

And it centers on a recent glowing announcement by one of the bliftest over-the-counter winners in recent years—tiny American Surgery Centers of Scottsdale, Arizona.

The seven-year-old company went public in October of '80 at 50 cents a share, ran up to about \$19.50 a few months ago and at press-time was selling at around \$11.

Its sales are minimal—\$254,000 last year. And its earnings—none. ASC, in fact, lost money the last five years and will be in the red again in '83.

But the idea of a one-day, non-overnight surgery center (of which the company has six) captured Wall Street's fancy. And so ASC—despite a weak balance sheet and a horrendous bottom line—presently boasts a super market value (based on fully diluted shares of 15.2 million) of over \$165 million.

**BUT BACK TO** the Bechtel situation.

On August 9, ASC issued an announcement on the Dow Jones news ticker of a collaborative effort between Bechtel and itself to develop, staff and provide all the equipment and supplies for three new hospitals to be constructed in a Midwest country.

ASC never did mention the country, but it said the entire project would have value in excess of \$240 million.

That's precisely the kind of announcement that can excite investors. And excite the investors it did.

The stock, which had closed at 10 3/8 on Aug. 8, shot up 2 1/4 that day to 12 3/4 and tacked on another 7/8 the following session—in total ballooning the company's market value by nearly \$50 million.

Surprisingly, there was no comment from Bechtel on that Aug. 9 release—but that's understandable since it was done without Bechtel's consent. ASC had told Bechtel of its plans to issue a statement and agreed to send the company a copy for its approval. But by the time Bechtel received it, ASC had already made a public announcement.

ASC vice president and secretary Hilda Brokas told me approval of the Bechtel-ASC project could be forthcoming within 30 days; however, Lynn Ray Singley, ASC's president and chief executive, amended that to say an indication (not an approval) of the Midwest country's reaction to the project would be likely in 30 days. He went on to tell me that the proposal had already been delivered to the unnamed Midwest country.

However, that's not what I get from Bechtel. A company spokesman says the project is a long way from contract and in fact, the proposal hasn't even been put together yet; moreover, Lynn Ray Singley warns that there's a lot of room for slippage. He emphasizes that the effort with ASC was just one of hundreds of projects that Bechtel was looking at, and he cautions that competitors were also pitching for the

### Dan Dorfman

Syndicated Columnist



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construction of the three hospitals. The ASC announcement, which came just 10 days before the company's annual meeting (super timing, to say the least), was probably wise in not revealing the Midwest country in question. Sources tell me it's Lebanon, hardly known for its stability. And instability is not what investors want to hear about.

**CONSPICUOUSLY MISSING** too were the actual benefits that ASC would derive just in case actual to the three Lebanese hospitals was approved. ASC's activities would include procurement and delivery of equipment, maintenance and installation.

One savvy short seller—a fellow who's taken a fair-sized bet for his clients that ASC's stock price is headed a lot lower—calculates that the company could receive (even given approval of the contract) over \$3 to \$4 million more than \$4 million to \$5 million (or 1 1/2 to 2 percent of the value of the contract) over 30 to 44 months. That, he figures, adds up to between \$1.5 million and \$2 million before taxes on these fees, or a penny 4 cents a share.

An angry, often emotional Singley, frequently cursing, says it's not so. "Our portion would be more than 10 times larger than that," he declares.

He went on to complain bitterly that short sellers were spreading false and misleading information about his company, and that he had requested an investigation by both the Securities & Exchange Commission and the National Association of Securities Dealers.

The latest numbers from ASC show a first half loss of \$1.1 million, vs. a loss of \$389,000 for the first half of '82. Interestingly, this year's bigger first half loss was achieved despite much higher first half sales than a year ago—\$1.15 million, against \$43,000 in '82.

Thanks to some private placements, ASC was able to beef up an extremely weak balance sheet. As of March 31, total assets slightly topped total liabilities—\$1.25 million, vs. \$997,800. However, if one was to take a more conservative stance toward the balance sheet—namely writing off against income rather than deferring \$872,000 of surgery center pre-opening costs—the picture would be far different.

**TOTAL SHAREHOLDER** equity would then shrink to \$469,000 or just 32 cents a share. Singley's view, though, is that things will get better for ASC. He talks ebulliently of possibly other joint proposals to do hospitals in Central and South America, Africa, Europe, and Asia (though there were no specifics). He projects the number of surgery centers at 84 by the end of '86 and he says the company should earn at least \$1 a share next year after what he estimates will be about a \$1 million loss in '83.

Obviously to stay alive, the company—given its weak financial condition and continued losses—will have to continue to raise money to finance its growth. Rummings have it that ASC is seeking an underwriter to do a one-million share common stock offering in a possibility.

However, such financing, given the company's abysmal record and its poor balance sheet, may be easier said than done.

As we concluded our chat, Singley, touching on the bad-mouthing he claims is being accorded his company, told me "I can live with negative opinion about my company—but not lies."

Obviously, judging from his company's public announcements, he can also live comfortably with hype.

### Is company ready for transition?

## Coleco introduces 'Adam'—a home computer for \$600

By Steven W. Svrre United Press International

WEST HARTFORD—"Adam," touted as the first single-package home computer—offering a letter-quality printer and high-speed tape memory for \$600—meets its public today.

Production models are being shown to reporters and industry analysts at Coleco Industries headquarters here.

Some wonder if the company that made it big last year in video games with ColecoVision is ready for the transition into home computers.

Since Coleco announced it at the Consumer Electronics Show in Chicago in June, Adam has kept the company on a rollercoaster. Its stock soared to \$65 immediately following the announcement and

recently tumbled to below \$30 after weeks of publicity about doubters who don't think Coleco can deliver what it promises.

The stock has rebounded recently, climbing back to the \$40 range.

Arnold C. Greenberg, Coleco's unflinchingly optimistic president, still insists the company can crank out 500,000 units this year and start shipping them by mid-September—early enough to cash in on the full Christmas season. He hopes the demonstration will quash much of the criticism.

"There have been skeptics out there who have their own selfish reasons," Greenberg said in an interview. "Parts of the trade and financial press got suckered into funneling these rumors unwittingly."

Critics wonder how quickly Adam can get into the market. Coleco already has pushed back its initial shipments from Aug. 31. They also wonder how quickly the computer will receive required approval from the Federal Communications Commission.

Greenberg maintains FCC approval will not be a problem and the commission will expedite testing of products that depend on the Christmas rush.

Others also wonder if Coleco is ready to dive into the dangerous home computer market. Greenberg points to the success the company enjoyed with its entry into the video games market last year, but others also look back a few more years.

In 1974 Coleco lost \$22.3 million and faced the possibility of bankruptcy. Botched production and delivery of the company's hand-

### What happened to sandlot?

By John A. Jovanovic Section Editor for the Herald

THE sandlot baseball team that was supposed to have been the highlight of the 1983 season, but which was disbanded after just one game, has been resurrected.

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### French deny retaliation for artillery assault

Cooler tonight; sunny Thursday—See page 2

In a unanimous vote, the Board of Directors Tuesday night decided to put the question of a \$20-million sewer bond before voters in the Nov. 8 election, but a legal snag may make that impossible to go forward. The advertisement listed the sum as \$20,000,000 and not \$20,000,000.

Weiss said late this morning the error probably will be "fatal" to the bond issue.

Resident Robert Samuelson brought the error to the attention of the directors at the public hearing on the proposal Tuesday night.

The town administration was trying to determine today whether an error in a legal advertisement that appeared in the Manchester Herald will make it impossible to go forward. The advertisement listed the sum as \$20,000,000 and not \$20,000,000.

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### Hot, sticky air continues today

By United Press International

A late summer Bermuda high which sent temperatures across New England to new highs and triggered a record use of fans and air conditioners was expected to continue to pump hot, sticky air into the region today.

With temperatures hovering around the 90s Tuesday, the New England Power Pool, whose member utilities supply 90 percent of the region's electricity, said New Englanders consumed about 16,700 megawatt hours between 1 and 6 p.m., surpassing the old mark of 15,800 megawatt hours set on Jan. 11, 1982.

The National Weather Service reported record high temperatures of 87 degrees in Portland, Maine, 90 in Hartford, Conn., 95 degrees to make two straight days of record heat in Providence, R.I., and 96 degrees in Boston, smashing the 100-year-old mark of 92.

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